

Independent Auditors' Reports as
Required by *Title 2 U.S. Code of
Federal Regulations Part 200, Uniform
Administrative Requirements, Cost
Principles, and Audit Requirements for
Federal Awards and Government
Auditing Standards* and Related
Information

World Resources Institute and Subsidiaries

September 30, 2020 and 2019

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors
World Resources Institute and Subsidiaries

Report on the financial statements

We have audited the accompanying consolidated financial statements of World Resources Institute and subsidiaries (collectively, the "Institute"), which comprise the consolidated statements of financial position as of September 30, 2020 and 2019, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Institute's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Institute's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of World Resources Institute and subsidiaries as of September 30, 2020 and 2019, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other matters*Supplementary information*

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, for the year ended September 30, 2020 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. The schedules of indirect cost rate calculations and the schedule of fringe benefit rate calculations for the year ended September 30, 2020 on pages 37 - 40 are also presented for additional analysis and are not required parts of the consolidated financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other reporting required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report, dated March 4, 2021, on our consideration of the Institute's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Institute's internal control over financial reporting and compliance.



Arlington, Virginia
March 4, 2021

World Resources Institute and Subsidiaries

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As of September 30,

	2020	2019
ASSETS		
Cash and cash equivalents	\$ 40,412,847	\$ 23,303,091
Grants, pledges and contracts receivable, net (Note E)	167,317,554	100,188,875
Investments (Notes C and D)	46,766,324	38,266,606
Other assets	1,691,900	2,308,717
Software, furniture, fixtures, and equipment, net (Note F)	5,551,696	5,928,446
Total assets	\$ 261,740,321	\$ 169,995,735
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable	\$ 8,427,466	\$ 9,928,979
Accrued salaries and benefits	5,584,255	4,222,516
Deferred rent	3,984,802	4,402,485
Deferred revenue	581,120	2,224,696
Funds held for others	884,197	33,962
Term loan (Note H)	-	1,073,628
Total liabilities	19,461,840	21,886,266
NET ASSETS		
Without donor restrictions		
Board designated - operating reserve (Note K)	10,150,148	5,176,522
Board designated - working capital reserve (Note K)	3,523,649	3,523,649
	13,673,797	8,700,171
With donor restrictions (Note J)		
Restricted for specific purpose and/or passage of time	200,387,254	112,342,836
Reserve fund (endowment) - unappropriated earnings	3,117,430	1,966,462
Reserve fund (endowment) - restricted in perpetuity	25,100,000	25,100,000
	228,604,684	139,409,298
Total net assets	242,278,481	148,109,469
Total liabilities and net assets	\$ 261,740,321	\$ 169,995,735

The accompanying notes are an integral part of these consolidated financial statements.

World Resources Institute and Subsidiaries

CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year ended September 30, 2020

	Without Donor Restrictions	With Donor Restrictions		Total	
		Time and/or Purpose Restricted	Reserve Fund Unappropriated Earnings		Reserve Fund Restricted in Perpetuity
Operating revenues					
Grants/contributions and contracts (Note E)	\$ 71,344,630	\$ 157,535,964	\$ -	\$ -	\$ 228,880,594
Federal grants and cooperative agreements	3,778,167	-	-	-	3,778,167
Investment return, net	-	-	2,899,718	-	2,899,718
Other	336,403	-	-	-	336,403
Support from endowment income	1,748,750	-	(1,748,750)	-	-
Net assets released from program and time restrictions (Note J)	71,737,475	(71,737,475)	-	-	-
Total operating revenues	148,945,425	85,798,489	1,150,968	-	235,894,882
Operating expenses					
Policy research, technical support, and communications programs	131,066,366	-	-	-	131,066,366
Administration	11,561,348	-	-	-	11,561,348
Development	1,288,284	-	-	-	1,288,284
Total operating expenses	143,915,998	-	-	-	143,915,998
Change in net assets from operations	5,029,427	85,798,489	1,150,968	-	91,978,884
Nonoperating activities					
(Loss) gain due to foreign currency adjustment	(55,801)	2,245,929	-	-	2,190,128
Change in net assets from nonoperating activities	(55,801)	2,245,929	-	-	2,190,128
CHANGE IN NET ASSETS	4,973,626	88,044,418	1,150,968	-	94,169,012
Net assets, beginning of year	8,700,171	112,342,836	1,966,462	25,100,000	148,109,469
Net assets, end of year	\$ 13,673,797	\$ 200,387,254	\$ 3,117,430	\$ 25,100,000	\$ 242,278,481

The accompanying notes are an integral part of this consolidated financial statement.

World Resources Institute and Subsidiaries

CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year ended September 30, 2019

	With Donor Restrictions				Total
	Without Donor Restrictions	Time and/or Purchase Restricted	Reserve Fund Unappropriated Earnings	Reserve Fund Restricted in Perpetuity	
Operating revenues					
Grants/contributions and contracts (Note E)	\$ 70,548,646	\$ 87,831,211	\$ -	\$ -	\$ 158,379,857
Federal grants and cooperative agreements	4,501,614	-	-	-	4,501,614
Investment return, net	-	-	1,563,194	-	1,563,194
Other	170,107	-	-	-	170,107
Support from endowment income	1,737,197	-	(1,737,197)	-	-
Net assets released from program and time restrictions (Note J)	55,184,100	(55,184,100)	-	-	-
Total operating revenues	132,141,664	32,647,111	(174,003)	-	164,614,772
Operating expenses					
Policy research, technical support, and communications programs	116,716,447	-	-	-	116,716,447
Administration	10,021,989	-	-	-	10,021,989
Development	2,002,755	-	-	-	2,002,755
Total operating expenses	128,741,191	-	-	-	128,741,191
Change in net assets from operations	3,400,473	32,647,111	(174,003)	-	35,873,581
Nonoperating activities					
Loss due to foreign currency adjustment	(668,441)	(1,964,849)	-	-	(2,633,290)
Change in net assets from nonoperating activities	(668,441)	(1,964,849)	-	-	(2,633,290)
CHANGE IN NET ASSETS	2,732,032	30,682,262	(174,003)	-	33,240,291
Net assets, beginning of year	5,968,139	81,660,574	2,140,465	25,100,000	114,869,178
Net assets, end of year	\$ 8,700,171	\$ 112,342,836	\$ 1,966,462	\$ 25,100,000	\$ 148,109,469

The accompanying notes are an integral part of this consolidated financial statement.

World Resources Institute and Subsidiaries

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

Year ended September 30, 2020

	Food, Forests Water, Ocean	Cities and Transport	Climate	Energy	Governance, Finance, Economics Business	Shared and Special Projects	Total Program Expenses	Administration	Development	Total Expenses
Salaries	\$ 10,890,778	\$ 6,714,167	\$ 9,254,003	\$ 1,811,314	\$ 6,570,298	\$ 2,525,579	\$ 37,766,139	\$ 5,481,406	\$ 684,610	\$ 43,932,155
Fringe benefits	4,575,916	2,809,778	3,918,104	727,097	2,782,762	1,006,435	15,820,092	2,293,745	294,505	18,408,342
Research expenses	6,062,695	1,542,828	3,912,738	391,912	2,333,482	344,269	14,587,924	285,516	-	14,873,440
Conference expenses	385,957	180,225	656,893	27,996	81,943	63,836	1,396,850	86,075	44,009	1,526,934
Publication expenses	541,349	457,187	335,386	19,037	110,316	268,066	1,731,341	8,260	6,542	1,746,143
Communication expenses	1,213,030	220,215	792,733	18,362	87,807	192,707	2,524,854	3,734	5,400	2,533,988
Travel	738,237	481,631	771,788	78,089	362,644	144,447	2,576,836	204,742	36,689	2,818,267
Occupancy	1,018,508	540,046	746,440	115,996	473,263	213,406	3,107,659	474,484	39,138	3,621,281
Other direct costs	528,327	319,585	463,547	47,948	191,231	27,683	1,578,321	2,723,386	39,569	4,341,276
Subgrants	11,221,467	7,772,442	10,761,380	982,139	6,310,487	1,503,063	38,550,978	-	-	38,550,978
Library and information services	73,368	37,499	58,943	9,152	36,730	13,530	229,222	-	3,252	232,474
Indirect salaries	956,524	488,886	768,455	119,322	478,864	176,396	2,988,447	-	42,398	3,030,845
Indirect benefits	408,993	209,039	328,578	51,020	204,754	75,424	1,277,808	-	18,129	1,295,937
Subgrant pool salaries	321,508	222,690	308,326	28,139	180,803	43,065	1,104,531	-	-	1,104,531
Subgrant pool benefits	135,895	94,126	130,323	11,894	76,421	18,202	466,861	-	-	466,861
Subgrant pool other costs	40,656	28,160	38,989	3,558	22,863	5,446	139,672	-	-	139,672
Rent, postage, supplies and materials	184,578	94,339	148,287	23,025	92,405	34,039	576,673	-	8,182	584,855
Telephone and cables	94,185	48,139	75,667	11,749	47,152	17,369	294,261	-	4,175	298,436
Equipment rental and maintenance	623,893	318,876	501,225	77,828	312,339	115,055	1,949,216	-	27,654	1,976,870
Other indirect	276,513	141,328	222,146	34,494	138,431	50,993	863,905	-	12,257	876,162
Depreciation	491,242	251,077	394,655	61,280	245,930	90,592	1,534,776	-	21,775	1,556,551
Total expenses before G&A allocation	40,783,619	22,972,263	34,588,606	4,651,351	21,140,925	6,929,602	131,066,366	11,561,348	1,288,284	143,915,998
Allocation of administration costs	3,648,720	1,864,884	2,931,318	455,162	1,826,658	672,875	11,399,617	(11,561,348)	161,731	\$ -
Total expenses after G&A allocations	\$ 44,432,339	\$ 24,837,147	\$ 37,519,924	\$ 5,106,513	\$ 22,967,583	\$ 7,602,477	\$ 142,465,983	\$ -	\$ 1,450,015	\$ 143,915,998

The accompanying notes are an integral part of this consolidated financial statement.

World Resources Institute and Subsidiaries

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

Year ended September 30, 2019

	Food, Forests Water, Ocean	Cities and Transport	Climate	Energy	Governance, Finance, Economics, Business	Shared and Special Projects	Total Program Expenses	Administration	Development	Total Expenses
Salaries	\$ 9,170,910	\$ 6,975,785	\$ 7,172,873	\$ 1,949,066	\$ 5,441,351	\$ 1,960,836	\$ 32,670,821	\$ 4,809,612	\$ 714,760	\$ 38,195,193
Fringe benefits	3,927,876	2,899,545	3,084,421	785,358	2,361,567	822,511	13,881,278	2,061,657	314,149	16,257,084
Research expenses	6,079,610	1,715,251	2,332,164	396,613	1,852,633	191,578	12,567,849	101,429	167,073	12,836,351
Conference expenses	1,260,246	491,041	875,211	53,794	285,396	92,424	3,058,112	158,819	301,221	3,518,152
Publication expenses	886,164	357,816	938,962	15,056	219,938	206,722	2,624,658	8,656	39,138	2,672,452
Communication expenses	1,201,678	330,432	1,055,228	2,189	81,172	134,098	2,804,797	35	6	2,804,838
Travel	1,687,468	1,339,881	1,481,471	224,800	788,837	265,892	5,788,349	379,742	92,669	6,260,760
Occupancy	968,318	675,857	687,500	162,941	485,789	213,983	3,194,388	438,067	96,299	3,728,754
Other direct costs	543,337	436,314	328,433	56,477	184,952	(52,915)	1,496,598	2,063,972	99,754	3,660,324
Subgrants	15,237,701	7,613,883	2,005,656	861,846	3,436,296	436,320	29,591,702	-	-	29,591,702
Library and information services	65,175	38,564	45,491	9,238	29,646	9,716	197,830	-	4,624	202,454
Indirect salaries	719,625	425,804	502,292	101,998	327,331	107,280	2,184,330	-	51,053	2,235,383
Indirect benefits	314,980	186,375	219,853	44,645	143,273	46,957	956,083	-	22,346	978,429
Subgrant pool salaries	462,626	231,162	60,893	26,166	104,328	13,247	898,422	-	-	898,422
Subgrant pool benefits	202,104	100,986	26,602	11,431	45,577	5,787	392,487	-	-	392,487
Subgrant pool other costs	74,445	37,198	9,799	4,211	16,788	2,132	144,573	-	-	144,573
Rent, postage, supplies and materials	35,572	21,047	24,828	5,041	16,180	5,303	107,971	-	2,523	110,494
Telephone and cables	105,154	62,220	73,397	14,904	47,831	15,676	319,182	-	7,460	326,642
Equipment rental and maintenance	475,558	281,389	331,935	67,405	216,314	70,895	1,443,496	-	33,738	1,477,234
Other indirect	192,938	114,162	134,669	27,347	87,760	28,763	585,639	-	13,688	599,327
Depreciation	595,604	352,421	415,727	84,420	270,918	88,792	1,807,882	-	42,254	1,850,136
Total expenses before G&A allocation	44,207,089	24,687,133	21,807,405	4,904,946	16,443,877	4,665,997	116,716,447	10,021,989	2,002,755	128,741,191
Allocation of administration costs	3,226,325	1,909,026	2,251,948	457,293	1,467,537	480,975	9,793,104	(10,021,989)	228,887	-
Total expenses after G&A allocations	\$ 47,433,414	\$ 26,596,159	\$ 24,059,353	\$ 5,362,239	\$ 17,911,414	\$ 5,146,972	\$ 126,509,551	\$ -	\$ 2,231,642	\$ 128,741,191

The accompanying notes are an integral part of this consolidated financial statement.

World Resources Institute and Subsidiaries

CONSOLIDATED STATEMENTS OF CASH FLOWS

Years ended September 30,

	2020	2019
Cash flows from operating activities:		
Change in net assets	\$ 94,169,012	\$ 33,240,291
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	1,556,551	1,850,135
Realized loss (gain) from sale of investments	532,523	(305,367)
Unrealized gain on investments	(2,722,197)	(376,344)
Reinvested interest/dividends	(898,399)	(1,057,700)
Changes in operating assets and liabilities:		
Grants and contracts receivable	(67,128,679)	(28,470,886)
Other assets	616,817	35,977
Accounts payable	(1,501,513)	902,708
Accrued salaries and benefits	1,361,739	55,378
Deferred rent	(417,683)	864,647
Deferred revenue	(1,643,576)	(6,361,644)
Funds held for others	850,235	(91,571)
	24,774,830	285,624
Cash flows from investing activities:		
Proceeds from sales of investments	65,342,380	11,148,985
Purchase of investments	(70,754,025)	(9,172,766)
Purchase of software, furniture, fixtures, and equipment	(1,179,801)	(885,800)
	(6,591,446)	1,090,419
Cash flows from financing activities:		
Payments on term loan	(1,073,628)	(283,516)
	(1,073,628)	(283,516)
NET INCREASE IN CASH AND CASH EQUIVALENTS	17,109,756	1,092,527
Cash and cash equivalents, beginning of year	23,303,091	22,210,564
Cash and cash equivalents, end of year	\$ 40,412,847	\$ 23,303,091
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$ 54,658	\$ 35,768

The accompanying notes are an integral part of these consolidated financial statements.

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2020 and 2019

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Principles of Consolidation

World Resources Institute and subsidiaries (collectively the “Institute”) is an independent research and policy institute founded in 1982 to help governments, environmental and development organizations, and private businesses address a fundamental question as to how societies can meet basic human needs and nurture economic growth without undermining the natural resource base and environmental integrity.

The Institute’s work is carried out by a 1,300 member interdisciplinary staff, strong in sciences, and augmented by a network of advisors, collaborators, fellows, and cooperating institutes in more than 60 countries. The Institute focuses on seven critical issues: Climate, Energy, Food, Forests, Water, Cities and Ocean. Work on these seven issues is supported by experts in four disciplinary centers: Business, Economics, Finance, and Governance.

The accompanying consolidated financial statements include the accounts of the Institute’s separately incorporated subsidiaries: the World Resources Institute Fund (“WRIF”), the World Resources Institute India (“WRII”), and the WRI Europe Stichting (“WRI Europe”),. Descriptions of the activities of each are provided below.

WRIF was created in 1986 as a supporting organization to the Institute. WRIF currently manages the Lee Schipper Scholarship Fund initiated by the Shell Foundation.

WRII, a wholly owned subsidiary of the Institute, is a for-profit company incorporated in India. WRII provides services including, but not limited to, research and analysis to collate and create information to improve and sustainably develop resources and services such as energy, water, food, forests, transit services and urban planning, information to mitigate climate change and develop resilience to climate change, and any other work in the area of holistic planning and environment conservation. WRII’s work is carried out by 60-member interdisciplinary staff, strong in sciences, and is augmented by a network of advisors, collaborators, fellows, and cooperating institutes across India.

WRI Europe is registered as a not-for-profit foundation, referred to as a stichting under Dutch law and is based in The Hague. WRI Europe works to increase the Institute’s global impact by fostering innovative partnerships, sharing WRI research findings, and ensuring that WRI learns from European insights and experience in development and environmental protection. WRI Europe also actively engages with bilateral donors, foundations and other partners to mobilize funding to support our work. The European Union plays a key role in promoting sustainable development, within Europe and on the global stage. WRI Europe engages with European partners to advance shared goals.

Regional and Representative Offices

The World Resources Institute (U.S.) Beijing Representative Office (“WRI China”), a representative office of the Institute, is registered as a foreign NGO in China. WRI China works closely with leaders to turn big ideas into action to sustain our natural resources - the foundation of economic opportunity and human well-being. WRI China focuses on five critical issues at the intersection of socioeconomic development and the environment: sustainable cities, climate, water, energy and finance.

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

The World Resources Institute Africa Regional Office (“WRI Africa”) was established as a regional office through an agreement with the Government of the Federal Democratic Republic of Ethiopia. As a regional office, WRI Africa seeks to connect our disparate projects across the African continent. The office focuses on creating impact at scale, concentrating WRI’s efforts geographically and thematically while partnering with pan-African and regional institutions like the African Union and UN Economic Commission for Africa. Most of WRI Africa’s work currently falls under the themes of forests, water and cities. Over time, we plan to expand work in other fields that will help determine Africa’s future, such as food security, clean energy access and climate change resilience.

Basis of Presentation

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”). The Financial Accounting Standards Board (“FASB”) has established the Accounting Standards Codification (“ASC”) as the source of authoritative accounting principles to be applied in the preparation of financial statements in accordance with U.S. GAAP. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions.

Adoption of New Accounting Pronouncement

In June 2018, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2018-08, Not-for-Profit Entities (Topic 958): *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. ASU 2018-08 clarifies and improves the scope and the accounting guidance for contributions received and made, including guidance to help an entity evaluate whether transactions should be accounted for as contributions (nonreciprocal transactions) or as exchange (reciprocal) transactions and determine whether a contribution is conditional. The Institute adopted this accounting pronouncement for the year ended September 30, 2020 to transactions that either were not completed as of September 30, 2019 or entered into after October 1, 2019.

Classification of Net Assets

Activities of the Institute are recorded in the following net assets categories:

Net Assets Without Donor Restrictions - Net assets available for general use and not subject to donor restrictions. These net assets were previously referred to as unrestricted prior to the adoption of ASU 2016-14. Net assets without donor restrictions also include the investment in software, furniture, fixtures and equipment, net of accumulated depreciation. The Institute’s policy is to designate donor gifts without restriction at the discretion of the Board of Directors. The board of directors has designated net assets without donor restrictions for the following uses:

Board Designated - Operating Reserve - Amounts designated by the Board of Directors of the Institute to be maintained as part of a reserve and used for operating purposes.

Board Designated - Working Capital Reserve - Amounts designated by the Board of Directors of the Institute to be maintained as part of a reserve and used to support certain specific future activities as defined by the Board of Directors.

Net Assets With Donor Restrictions - Net assets whose use by the Institute is subject to donor-imposed stipulations that can be fulfilled by actions of the Institute pursuant to those stipulations or that expire by the passage of time. Net assets with donor restrictions also include net assets subject to donor-imposed stipulations that they be maintained in perpetuity by the Institute. The donors of these net assets may permit the Institute to use all or part of the income earned on the related investments for general or specific purposes.

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor-imposed restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Revenue Recognition

Contributions, including unconditional promises to give, are recognized as revenue in the period received. Contributions are reported as increases in the appropriate category of net assets, except for the contributions that impose restrictions that are met in the same fiscal year they are received, which are included in revenues without donor restriction.

In 2019, revenue from grants and contracts were recorded as revenue without donor restriction when costs were incurred. Beginning in 2020, with the adoption of ASU 2018-08, WRI recognizes revenue from grants and contracts as either contributions or exchange transactions, depending on whether the transaction is reciprocal or nonreciprocal. For grants and contracts treated as contributions, WRI recognizes revenue when the contribution becomes unconditional. Typically, grants and contracts contain a right of return or right of release provision and limit the Institute's discretion over how funds transferred should be spent. As such, the Institute recognizes revenue for these conditional contributions when the related barriers have been overcome.

Amounts received in advance of conditions being met are recorded as deferred revenue. The amount of qualifying reimbursable expenses incurred in excess of funds received is included in grants and contracts receivable.

Foreign Currency

The United States dollar is the functional currency of the Institute; however, the Institute maintains financial assets and liabilities in foreign currencies to meet local obligations in foreign locations. The financial assets and liabilities in foreign currencies are translated using exchange rates in effect at the end of the period and revenue and costs are translated using weighted-average exchange rates for the period.

During the years ended September 30, 2020 and 2019, foreign exchange fluctuations resulted in realized and unrealized gains totaling \$2,190,128 and losses totaling \$2,633,290 to the Institute, respectively, as a result of hedge restrictions from some bilateral donors. Management has decided to hedge all significant foreign currency receivables that can be reasonably assured/estimated in terms of amount and collection period, to reduce the Institute's exposure to foreign exchange fluctuations.

Cash and Cash Equivalents

The Institute considers all highly liquid investment instruments purchased with an original maturity of three months or less to be cash equivalents except for cash and cash equivalents held in investment accounts.

Investments

Investments held by the Institute are presented at their fair market value. Purchases and sales of securities are recorded on a trade-date basis. Investment income is recorded on an accrual basis. Gains and losses on investments, realized and unrealized, are included in investment return on the consolidated statement of activities.

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

Software, Furniture, Fixtures and Equipment

Software, furniture, fixtures, and equipment are recorded at cost or fair value if acquired as gifts. Depreciation is recorded on the straight-line basis over estimated useful lives that range from three to seven years. Leasehold improvements are amortized over the shorter of their useful lives or the lease term. Assets purchased under a capital lease are recorded as an asset and a corresponding obligation at the beginning of the lease term. The recorded amount is equal to the present value of the minimum lease payments. Leased assets are amortized over the shorter of their useful lives or the lease term. When assets are retired or sold, the related cost and accumulated depreciation are removed from the accounts, and any gain or loss arising from such disposition is included in the consolidated statement of activities.

The Institute has capitalized its collections. Collections consist of artwork that is held for public exhibition. Collections purchased are capitalized at cost, collections donated are capitalized at appraised value as of the date of the acceptance of the donation. Collections are not depreciated.

Costs Subject to Audit

The Institute's costs under its government grants and cooperative agreements are subject to audit by the awarding agencies. Management of the Institute does not believe that the results of such audits would have a material impact on the financial position and operating results of the Institute.

Use of Estimates

The preparation of financial statements, in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Concentration of Credit Risk

As of September 30, 2020, all interest-bearing U.S. deposit accounts maintained by the Institute were insured up to \$250,000 at each financial institution by the Federal Deposit Insurance Corporation. The Institute's cash balances at times, may exceed federally insured limits. However, the Institute has not experienced any losses within these accounts and therefore believes it is not exposed to any significant credit risk associated with those deposits.

The Institute has cash in foreign accounts totaling \$2,921,802 and \$2,927,559 at September 30, 2020 and 2019, respectively.

Income Tax

The Institute is exempt from federal income tax under Section 501(a) as an organization described in Section 501(c)(3) and further classified as a public charity as described in 509(a)(1) and 170(b)(1)(A)(vi) of the Internal Revenue Code ("IRC" or the "Code"). WRIF is exempt from federal income tax under Section 501(c)(3) of the Code and is further classified as a public charity as a supporting organization controlled by the Institute.

The Institute and WRIF are subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code. Each organization has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions.

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

WRII, a wholly owned subsidiary of the Institute, is a for-profit corporation incorporated in India, and is a separate entity for federal, state, and local income tax purposes.

WRI Europe and WRI Columbia are foreign not-for-profit organizations controlled by the Institute and report their income and expenses separately from the Institute for tax purposes.

The Institute follows the accounting guidance that clarifies the accounting for uncertainty in tax positions taken in a tax return, including issues relating to financial statement recognition and measurement. This guidance provides that the tax effects from an uncertain tax position can only be recognized in the financial statements if the position is “more-likely-than-not” to be sustained if the position were to be challenged by a taxing authority. The assessment of the tax position is based solely on the technical merits of the position, without regard to the likelihood that the tax position may be challenged.

Measure of Operations

The accompanying consolidated statements of activities distinguish between operating and non-operating activities. Operating activities principally include all revenues and expenses that are an integral part of the Institute’s programs and supporting activities and investment return net of expenses. Non-operating activities include realized and unrealized gains and losses due to foreign currency adjustment, recovery (write-off) of uncollectible grants and other activities which are considered to be nonrecurring in nature.

Expense Allocation

The costs of providing various programs have been summarized on a functional basis and allocated among programs and supporting services benefited. Certain costs are reported among program and supporting services based on specific identification, or allocated using appropriate bases such as headcount or square footage, which have been consistently applied.

COVID-19 Pandemic

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (“COVID-19”) as a pandemic, which continues to spread throughout the United States. The COVID-19 pandemic, whose effects first became known in early calendar 2020, is having a broad and negative impact on commerce and financial markets around the world. The extent of the impact of COVID-19 on the Institute’s operational and financial performance will depend on certain developments, including the duration and spread of the outbreak which at present, cannot be determined. Accordingly, the extent to which COVID-19 may impact the Institute’s financial position and changes in net assets and cash flows is uncertain and the accompanying financial statements include no adjustments relating to the effects of this pandemic. The Institute has taken many steps to actively manage the impact of COVID on its revenue, systems, and people. In regards to revenue, the Institute has begun making two year forecasts. The Institute has learned to function virtually as a result of its robust systems that have enabled seamless transition to work from home. Building resilience of staff by providing mental health sessions and specific benefits for caregivers and parents has been a primary focus. The Institute also implemented a virtual check-in system to monitor morale and work priorities. The Institute will continue to make every effort to mitigate the current and future financial impacts of COVID-19.

NOTE B - LIQUIDITY AND AVAILABILITY

The Institute’s Board approved a Reserve Policy in 2019 that stipulates all net assets without donor restrictions are considered part of either the Operating Reserve or the Working Capital Reserve, both of which require board approval before expenditure. As such, WRI does not consider these board-designated reserves to be available for general expenditure within year.

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

The Institute is substantially supported by grants and contracts from governments and private sponsors. Most grants and other contributions carry donor restrictions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Institute must maintain sufficient resources to meet those commitments to donors. Thus, certain financial assets are available for program expenditure, but may not be available for general expenditure within a year. As part of the Institute's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations become due. The Institute invests cash in excess of daily requirements in short-term investment and money market funds.

The Institute's financial assets available for general expenditure, that is, without Board, donor, or contractual restrictions limiting their use, within one year of the date of the statement of financial position of September 30, 2020 and 2019 consist of the Board-approved annual endowment draw of 4.5% of the trailing 12 quarter average of the donor-restricted endowment value, or \$1.7 million for both years. This amount is also referred to as the endowment fund appropriation for the following year.

The Institute has \$3.1 million in unappropriated earnings on its donor-restricted endowment fund, plus a Board-designated endowment fund of \$3.5 million, which are available for general expenditure with appropriate Board approval.

NOTE C - INVESTMENTS

Investments were as follows as of September 30:

	<u>2020</u>	<u>2019</u>
Money market funds	\$ 1,535,453	\$ 144,865
Equity securities	24,380,490	14,027,824
Mutual funds:		
Equity funds	1,563,242	5,829,845
Fixed income funds	17,174,101	16,429,069
Alternative investments:		
Hedge funds	35,702	35,526
Private equity funds	<u>2,077,336</u>	<u>1,799,477</u>
Total investments	<u>\$ 46,766,324</u>	<u>\$ 38,266,606</u>

NOTE D - FAIR VALUE

ASC 820, *Fair Value Measurements and Disclosures*, establishes a single authoritative definition of fair value, sets a framework for measuring fair value, and requires additional disclosures about fair value measurements. In accordance with ASC 820, the Institute classifies its assets and liabilities into Level 1 (securities valued using quoted prices from active markets for identical assets), Level 2 (securities not traded on an active market for which observable market inputs are readily available), and Level 3 (securities valued based on significant unobservable inputs). Investments are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

The following is a description of the valuation methodologies and inputs used for assets and liabilities measured at fair value, as well as the general classification pursuant to the valuation hierarchy.

Money Market Funds, Equity Securities, and Mutual Funds

Investments in money market funds and equity securities valued at the quoted prices in an active market are classified within Level 1 of the fair value hierarchy.

Alternative Investments

Alternative investments consist of investments in various funds. These investments are aggregated into hedge, equity, fixed income, emerging market and real estate funds based on their underlying investments. The fair value of such investments is determined using the net asset value ("NAV") per share as a practical expedient. The investments, which are redeemable at or near year end at NAV per share, are not classified within the fair value hierarchy.

The following table summarizes the valuation of financial instruments at fair value on a recurring basis in the consolidated statement of financial position at September 30, 2020.

	<u>Level 1</u>	<u>Reported at NAV</u>	<u>Total</u>
Money market funds	\$ 1,535,453	\$ -	\$ 1,535,453
Equity securities	24,380,490	-	24,380,490
Mutual funds:			
Equity funds	1,563,242	-	1,563,242
Fixed income funds	17,174,101	-	17,174,101
Alternative investments:			
Hedge funds	-	35,702	35,702
Private equity funds	-	2,077,336	2,077,336
	<u>\$ 44,653,286</u>	<u>\$ 2,113,038</u>	<u>\$ 46,766,324</u>
Total investments			

The following table summarizes the valuation of financial instruments at fair value on a recurring basis in the consolidated statement of financial position at September 30, 2019.

	<u>Level 1</u>	<u>Reported at NAV</u>	<u>Total</u>
Money market funds	\$ 144,865	\$ -	\$ 144,865
Equity securities	14,027,824	-	14,027,824
Mutual funds:			
Equity funds	5,829,845	-	5,829,845
Fixed income funds	16,429,069	-	16,429,069
Alternative investments:			
Hedge funds	-	35,526	35,526
Private equity funds	-	1,799,477	1,799,477
	<u>\$ 36,431,603</u>	<u>\$ 1,835,003</u>	<u>\$ 38,266,606</u>
Total investments			

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

The table below presents additional information for the Institute's investments, as of September 30, 2020 and 2019, whose fair value is estimated using the practical expedient of reported NAV. These disclosures are required for all investments that are eligible to be valued using the practical expedient regardless of whether the practical expedient has been applied.

	Fair Value at 9/30/2020	Fair Value at 9/30/2019	Unfunded Commitments at 9/30/2020	Expected Liquidation Term	Redemption Terms at 9/30/2020	Redemption Restrictions 9/30/2020
Hedge funds ^(a)	\$ 35,702	\$ 35,526	None	In liquidation	In liquidation	Not applicable
Private equity funds ^(b)	2,077,336	1,799,477	\$958,678	8-10 years	Upon liquidation	Not applicable
	<u>\$ 2,113,038</u>	<u>\$ 1,835,003</u>				

(a) This class includes hedge funds and funds of funds that invest primarily in debt and equity securities. The fair values of the investments have been estimated by using the NAV per share of the funds.

(b) This class includes investments in private equity funds that invest in companies, organizations, and funds with the intention to generate social and environmental impact alongside a financial return. The fair values of the investments have been estimated by using the NAV per share of the funds.

NOTE E - GRANTS, PLEDGES, AND CONTRACTS RECEIVABLE

Grants, pledges and contracts receivable are recorded at their net realizable values. The mix of receivables as of September 30 was as follows:

	2020	2019
U.S. government	1%	2%
Foundations	41	21
Foreign governments	41	62
International organizations	6	8
Corporations, individuals, and others	11	7
	<u>100%</u>	<u>100%</u>

As of September 30, the Institute's receivables were due as follows:

	2020	2019
Due within one year	\$ 101,624,917	\$ 78,273,221
Due within one to five years	68,204,106	22,964,636
Total gross grants, pledges and contracts receivable	169,829,023	101,237,857
Less:		
Allowance for doubtful accounts	(421,927)	(295,061)
Unamortized discount on receivables	(2,089,542)	(753,921)
Grants, pledges, and contracts receivable, net	<u>\$ 167,317,554</u>	<u>\$ 100,188,875</u>

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

Contributions that are to be received over multiple years are discounted to present value at a discount rate commensurate with the risk at the time the contributions were pledged. Discount rates used as of September 30, 2020 and 2019 ranged from 1.16% to 2.62% and from 2.55% to 3.94%, respectively. Allowance for doubtful accounts is determined based on the average write-offs as a percentage of revenue over the last five years. Grants, pledges and contracts receivable are written-off when deemed to be uncollectible.

The Institute received new conditional contributions of \$39,399,840 and \$34,737,801 during the years ended September 30, 2020 and 2019, respectively. The Institute has recorded revenue of \$43,883,617 and \$34,368,327 for the years ended September 30, 2020 and 2019, respectively, the extent to which the conditions on the contributions have been met. As of September 30, 2020 and 2019, the Institute had conditional contributions outstanding of \$84,441,683 and \$81,761,758, respectively. Contribution payments due over the ensuing three years are conditional based on progress and reporting satisfactory to the donor.

NOTE F - SOFTWARE, FURNITURE, FIXTURES, LEASES AND EQUIPMENT

Software, furniture, fixtures, and equipment consist of the following at September 30:

	2020	2019
	<u> </u>	<u> </u>
Furniture, equipment and software	\$ 12,278,825	\$ 11,118,708
Leasehold improvements	6,228,285	6,216,708
Equipment under capital lease agreements	70,235	70,235
Artwork	8,825	8,825
	<u> </u>	<u> </u>
	18,586,170	17,414,476
Less: accumulated depreciation and amortization	<u>(13,034,474)</u>	<u>(11,486,030)</u>
	<u> </u>	<u> </u>
Furniture, fixtures, and equipment, net	<u>\$ 5,551,696</u>	<u>\$ 5,928,446</u>

NOTE G - OFFICE LEASE COMMITMENTS AND RENT ABATEMENT

The Institute has entered into various operating lease agreements.

During 2007, the Institute renegotiated and extended its current lease for its Washington, DC office space, under an agreement which was to expire in February 2019. In 2015, the Institute extended the existing lease through December 2028. As part of the office building lease, the Institute received a total of six months of free rent; from February 2016 to July 2016. This rent abatement is being amortized on a straight-line basis over the life of the lease as a reduction of rent expense. Also, as part of the office building lease, the Institute received a tenant allowance of \$4,545,305. The tenant allowance was \$2,639,892 and \$2,958,861 for the years ended September 30, 2020 and 2019, respectively, and was being amortized on a straight-line basis over the life of the lease as a reduction of rent expenses.

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

Minimum future rental payments under non-cancelable leases as of September 30, 2020 are as follows:

September 30,

2021	\$ 3,913,733
2022	3,887,810
2023	3,718,763
2024	3,715,573
2025	3,799,287
Thereafter	<u>12,741,375</u>
Total	<u>\$ 31,776,541</u>

Rental expense for these leases was \$4,127,226 and \$3,742,400 for the years ended September 30, 2020 and 2019, respectively.

NOTE H - TERM LOAN

The Institute entered into a seven-year term loan agreement with SunTrust Bank for an amount not to exceed \$3,500,000. On December 1, 2015, the Institute drew \$2,000,000 on their term loan which bears 3.44% fixed interest. Interest expenses were \$54,626 and \$45,735 for the years ended September 30, 2020 and 2019, respectively. Pursuant to the Security Agreement executed in connection with the term loan, the Institute has granted to SunTrust Bank a security interest in all of the Institute's assets as collateral.

As of September 30, 2019, the Institute had an outstanding balance of \$1,073,628 on the term loan. On August 24, 2020, the Institute paid off the total outstanding commercial loan obligation to Sun Trust Bank.

NOTE I - MARGIN LOAN

On July 2, 2020, the Institute entered into a Margin Loan agreement with Goldman Sachs which bears interest at the daily floating LIBOR plus 1.25%. Based on the Institute's endowment balance (Note K), the amount available to borrow at September 30, 2020 totaled \$26 million. There were no amounts drawn from or outstanding on this margin loan as of and for the year ended September 30, 2020.

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

NOTE J - NET ASSETS WITH DONOR RESTRICTIONS

As of September 30, net assets with donor restrictions are restricted for the following programs:

	<u>2020</u>	<u>2019</u>
Cities and transport	\$ 70,887,258	\$ 17,363,955
Climate	42,822,079	26,870,920
Energy	5,228,247	3,930,305
Food, forests and water	44,462,280	32,991,026
Governance	4,858,386	4,792,976
Finance	5,441,202	6,091,737
Business	8,238,674	13,443,796
Economics	338,665	1,672,638
Special studies/innovation	16,716,580	5,757,746
Development	3,962,626	286,714
Communication and world resources report	-	251,090
Cynthia Helms Fellowship Fund	96,061	309,165
Foreign currency unrealized loss	(1,329,184)	(1,269,570)
Multi-year receivable discount	(1,335,620)	(149,662)
Endowment restricted in perpetuity	25,100,000	25,100,000
Cumulative unappropriated endowment earnings	3,117,430	1,966,462
	<u>\$ 228,604,684</u>	<u>\$ 139,409,298</u>
Total		

Net assets released from restrictions by incurring expenses satisfying specific purposes or with passage of time during the years ended September 30, are as follows:

	<u>2020</u>	<u>2019</u>
Cities and transport	\$ 16,472,556	\$ 16,080,957
Climate	13,454,354	3,842,288
Energy	3,142,973	2,962,365
Food, forests and water	22,538,386	18,380,519
Governance	2,981,087	3,055,834
Finance	1,715,170	269,758
Business	7,925,512	5,724,179
Economics	945,373	1,737,520
Special studies/innovation	2,215,003	2,905,254
Communication and world resources report	-	83,406
Development	347,061	142,020
	<u>\$ 71,737,475</u>	<u>\$ 55,184,100</u>
Total		

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

NOTE K - ENDOWMENT FUNDS

In 1987, the MacArthur Foundation gave the Institute a challenge loan of \$12,516,000 with the understanding that it would forgive this loan to the extent that the Institute raised qualifying matching funds under a comprehensive development program. The purpose of the challenge loan was to facilitate the establishment of a donor-restricted endowment for the Institute.

After the Institute successfully met the terms of the loan agreement, a donor-restricted endowment of \$25 million (cost basis) was formally established on January 1, 1991, with earnings on the corpus expendable to support any activities of the Institute. The Institute's Board of Directors adopted an Investment Policy Statement ("IPS"), which establishes spending rules for future withdrawals of earnings to cover portions of the Institute's annual operating budget while protecting the value of the donor-restricted endowment against inflation. Investment earnings from the donor-restricted endowment (net of investment expenses) are recognized as revenue with donor restriction.

In 2003, a separate donor-restricted endowment fund was created totaling \$100,000 for the purpose hiring interns. Investment earnings from this donor-restricted endowment fund are recognized as revenue with donor restriction and used to pay wages for interns.

Interpretation of Relevant Law

The Management and Board of Directors of the Institute have interpreted Delaware's Uniform Prudent Management of Institutional Funds Act of 2007, absent explicit donor stipulations to the contrary, to require the Institute to act in good faith and with the care that an ordinarily prudent person in a like position would exercise under similar circumstances in making determinations to appropriate or accumulate endowment funds, taking into account both its obligation to preserve the value of the endowment and its obligation to use the endowment to achieve the purposes for which it was donated. The Institute classifies net assets with donor restriction as (a) the original value of gifts donated to the donor-restricted endowment, (b) the original value of subsequent gifts to the donor-restricted endowment, and (c) accumulations to the donor-restricted endowment required by the applicable donor gift instrument, if applicable.

Endowment Investment Policies

The Institute's investment objectives are to safeguard and preserve the real purchasing power of the endowment while earning investment returns that are commensurate with the Institute's risk tolerance and sufficient to meet its operational requirements. The investments prioritize the long-term sustainability factors the Institute has identified as most critical, and integrates environmental, social, and governance ("ESG") and impact funds into the endowment, which the Institute believes will maximize long-term risk-adjusted returns and align the portfolio strategy with the Institute's sustainable investment objectives.

The Institute recognizes that analyzing and transitioning an entire portfolio to incorporate sustainability takes time and is not immediate; it is committed to finding, over time, high quality investment options that fit both its sustainable investment and financial objectives, which can bring additional benefits, such as mission alignment, programmatic learning, and practical experience to inform an actionable model for other investors to emulate. The specific investment objectives for the Operating and Program Fund and the Reserve Fund are set forth below.

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

Reserve Fund

The Reserve Fund shall be invested with the objective of preserving the long-term real purchasing power of the Reserve Fund's assets while seeking an appropriate level of investment return. More specifically, the Institute's investment objectives and constraints for the Reserve Fund include the following:

Preservation of Purchasing Power. The Institute aims to at least preserve the real purchasing power of its assets over time by seeking returns on its investments that are in excess of the spending rate (described below) and the rate of inflation.

Long-Term Growth. The Institute seeks to achieve growth in its assets in excess of inflation by emphasizing long-term investment fundamentals in structuring its investments.

Time Horizon. The Institute intends to invest for the long term, with the total return on the portfolio evaluated on a five-year rolling basis. It is recognized that not every five-year period will meet the Institute's objectives, but the Institute aims to attain its objectives over a series of five-year periods. The Institute will monitor shorter-term investment results and trends while focusing on long-term results.

Risk Tolerance. The Institute seeks to control risk and reduce the volatility in its portfolio through diversification. However, short-term volatility is characteristic of the securities markets and will be tolerated if such volatility is consistent with the volatility of similar investment portfolios (such as the volatility of performance benchmarks, described below). The Institute recognizes and acknowledges that some risk must be assumed in order to achieve the long-term investment objectives of the portfolio. In establishing its risk tolerance, the Institute's ability to withstand short- and intermediate-term variability as well as the statistical probability of loss for a given period of time for the portfolio is evaluated by the Finance and Investment Committee.

Liquidity Requirements. The Institute seeks to maintain adequate liquidity to meet its obligations. The Board or the Finance and Investment Committee will inform the Investment Advisor/OCIO (Outsourced Chief Investment Officer) of any anticipated need for liquidity as such need becomes known. The Investment Advisor/OCIO will presume no liquidity needs other than those provided by this Policy or the Board or the Finance and Investment Committee.

The investment allocation is shown in Note C.

Endowment Spending Policy

The Board of Directors approves an operating budget and associated endowment draw annually. The Institute spending guideline shall normally be 4.5% of the trailing 12 quarter average market value of the investments. The Board may approve a deviation from the 4.5% guideline if deemed prudent.

During 2020 and 2019, \$1,748,750 and \$1,737,197, respectively, of these earnings were transferred from net assets with donor restriction to operating net assets without donor restrictions in accordance with the policy statement referred to above.

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

Changes in endowment net assets for the year ended September 30, 2020:

	Without Donor Restrictions	With Donor Restrictions		Total
	Working Capital Reserve	Reserve Fund		Total
		Unappropriated Earnings	Restricted in Perpetuity	
Endowment net assets, beginning of year	\$ 3,523,649	\$ 1,966,462	\$ 25,100,000	\$ 30,590,111
Total investment return	-	2,899,718	-	2,899,718
Appropriation of endowment assets for expenditure	-	(1,748,750)	-	(1,748,750)
Endowment net assets, end of year	<u>\$ 3,523,649</u>	<u>\$ 3,117,430</u>	<u>\$ 25,100,000</u>	<u>\$ 31,741,079</u>

Changes in endowment net assets for the year ended September 30, 2019:

	Without Donor Restrictions	With Donor Restrictions		Total
	Working Capital Reserve	Reserve Fund		Total
		Unappropriated Earnings	Restricted in Perpetuity	
Endowment net assets, beginning of year	\$ 3,523,649	\$ 2,140,465	\$ 25,100,000	\$ 30,764,114
Total investment return	-	1,563,194	-	1,563,194
Appropriation of endowment assets for expenditure	-	(1,737,197)	-	(1,737,197)
Endowment net assets, end of year	<u>\$ 3,523,649</u>	<u>\$ 1,966,462</u>	<u>\$ 25,100,000</u>	<u>\$ 30,590,111</u>

Operating and Program Fund

In 2019, WRI's Board approved a Reserve Policy creating an Operating & Program Fund to be invested with the objective of preserving assets to cover the Institute's operating expenses and to realize earnings in a way that allows for immediate liquidity to meet the Institute's ongoing programmatic and operational needs. Operating & Program Fund assets may be maintained in the checking account that the Institute uses for day-to-day operations and may be invested in other cash-equivalent investments, such as savings accounts, money market accounts, certificates of deposit with maturities appropriate for expected needs, Treasury bills, investment grade fixed income and other liquid instruments. The balance of this fund was \$0 as of September 30, 2020 and 2019.

World Resources Institute and Subsidiaries

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

September 30, 2020 and 2019

NOTE L - EMPLOYEE BENEFITS

The Institute contributes either 5% or 8% (based on years of service) of eligible employees' annual earnings, as defined in plan agreements under a defined contribution plan. The amount contributed to the plan for the years ended September 30, 2020 and 2019, totaled \$3,012,072 and \$2,530,160, respectively.

NOTE M - RELATED PARTIES

During the years ended September 30, 2020 and 2019, board members provided grants and the Institute recognized revenue totaling \$67,794,000 and \$5,708,237, respectively. As of September 30, 2020 and 2019, the Institute had grants receivable, net of a present value discount, of \$54,101,534 and \$5,000,000, respectively.

NOTE N - SUBSEQUENT EVENTS

The Institute evaluated its September 30, 2020 consolidated financial statements for subsequent events through March 4, 2021, the date the consolidated financial statements were available to be issued. The Institute is not aware of any subsequent events which would require recognition or disclosure in the consolidated financial statements.

SUPPLEMENTAL INFORMATION

World Resources Institute and Subsidiaries

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year ended September 30, 2020

Federal Grantor Program Title	Direct Award or Pass-through Entity	Assistance Listing No.	Contract No.	Expenditures	Amount Passed through to Subrecipients
U.S. Agency for International Development:					
Global Forest Watch 3.0	Direct	98.001	7200AA19CA00027	\$ 488,470	\$ -
Catalyzing Clean Air Solutions (CCAIRS)	Direct	98.001	7200AA20CA00014	41,034	-
Africa Biodiversity Collaborative Group (ABCG) II: Hosting & Management Services	Wildlife Conservation Society	98.001	AID-OAA-A-15-00060	144,738	-
Total for Assistance Listing number 98.001				<u>674,242</u>	<u>-</u>
USAID Hay Tao Program	Pact, Inc.	98.U01	72068718C00001	1,358,609	-
USAID Modern Cooking for Healthy Forests (MCHF) in Malawi	Tetra Tech ARD	98.U02	72061219C00005	34,571	-
Total for U.S. Agency for International Development				<u>2,067,422</u>	<u>-</u>
U.S. Department of Agriculture					
Building Capacity for Sustainable Resources Management	Direct	10.684	14-DG-11132762-129	30,213	-
Timber Legality & Transparency	Direct	10.684	17-DG-11132762-124	436,103	86,494
Total for Assistance Listing number 10.684				<u>466,316</u>	<u>86,494</u>
Combating Illegal Logging and Associated Trade and Promoting Trade in Legally-	Direct	10.864	20-DG-11132762-228	35,530	33,787
Cost-Benefit Analysis: Natural and Forest-Based Infrastructure for Flood Control	Direct	10.699	19-CS-11132420-201	74,935	-
Municipal Utility Green Performance Bond for Source Water Protection	U.S. Endowment for Forestry and Communities	10.U01	17-CS-11132544-004	24,381	-
Total for U.S. Department of Agriculture				<u>601,162</u>	<u>120,281</u>
U.S. Department of Energy					
Addressing Regulatory Burdens To Accessing Solar Among Municipal, Commercial and Institutional Customers Through Collaborative Partnerships	Direct	81.087	DE-EE0009003	96,051	-
Future Electric Utility Regulation Report #12, Renewable Energy Options for Large Utility Customers	The Regents of the University of California, Lawrence Berkeley National Laboratory	81.U01	DE-AC02-05CH11231	5,420	-
Total for U.S. Department of Energy				<u>101,471</u>	<u>-</u>
U.S. Department Of State					
Nationally Determined Contribution Investment Accelerator (NDCIA) for the Low Emission Accelerator Partnership	Direct	19.017	S-LMAQM-16-GR-1180	286,565	131,673
Clean and Advanced Energy Investment Accelerator (CAEIA)	Direct	19.017	SLMAQM18CA2056	278,751	177,177
Total for Assistance Listing number 19.017				<u>565,316</u>	<u>308,850</u>
Joint study and symposium on U.S.-China regulatory cooperation on combatting illegal logging and associated trade	Direct	19.040	SCH50018GR0037	56,224	35,722
Total for U.S. Department of State				<u>621,540</u>	<u>344,572</u>
National Science Foundation					
RAISE: C-Accel Pilot - Track A1: Open Knowledge Network for the Global Energy Data Commons	Duke University	47.083	OIA-1937137	386,573	-
Total for National Science Foundation				<u>386,573</u>	<u>-</u>
Total Federal Expenditures				<u>\$ 3,778,168</u>	<u>\$ 464,853</u>

The accompanying Note to the Schedule of Expenditures of Federal Awards is an integral part of this schedule.

World Resources Institute and Subsidiaries

NOTE TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

September 30, 2020

NOTE A - BASIS OF ACCOUNTING

The accompanying Schedule of Expenditures of Federal Awards (the "Schedule") includes all federal grants to the Institute that had expenditure activity during the year ended September 30, 2020. This Schedule has been prepared on the accrual basis of accounting for expenditures in accordance with accounting principles generally accepted in the United States of America. Grant revenues and expenditures are recorded for financial reporting purposes when the Institute has met the qualifications for the respective grants. Grant revenues are equivalent to grant expenditures. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance").

The Institute has not elected to use the 10% de minimis cost rate allowed under the Uniform Guidance.

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY *GOVERNMENT AUDITING STANDARDS*

Board of Directors
World Resources Institute and Subsidiaries

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of World Resources Institute and subsidiaries (collectively, the "Institute"), which comprise the consolidated statement of financial position as of September 30, 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated March 4, 2021.

Internal control over financial reporting

In planning and performing our audit of the consolidated financial statements, we considered the Institute's internal control over financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of internal control. Accordingly, we do not express an opinion on the effectiveness of the Institute's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Institute's consolidated financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in the Institute's internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and other matters

As part of obtaining reasonable assurance about whether the Institute's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the consolidated financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Intended purpose

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Institute's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Institute's internal control and compliance. Accordingly, this report is not suitable for any other purpose.



Arlington, Virginia
March 4, 2021

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors
World Resources Institute and Subsidiaries

Report on compliance for each major federal program

We have audited the compliance of World Resources Institute and subsidiaries (collectively, the "Institute") with the types of compliance requirements described in the U.S. Office of Management and Budget's *OMB Compliance Supplement* that could have a direct and material effect on its major federal programs for the year ended September 30, 2020. The Institute's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to the Institute's federal programs.

Auditor's responsibility

Our responsibility is to express an opinion on compliance for the Institute's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Institute's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of the Institute's compliance.

Opinion on each major federal program

In our opinion, the Institute complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended September 30, 2020.

Report on internal control over compliance

Management of the Institute is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Institute's internal control over compliance with the types of compliance requirements that could have a direct and material effect on its major federal program to design audit procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Institute's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in the Institute's internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this Report on Internal Control Over Compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.



Arlington, Virginia
March 4, 2021

World Resources Institute and Subsidiaries
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
September 30, 2020

Section I

Summary of Auditor's Results

Financial Statements

- | | |
|-------------------------------------------------------------------------------------|--------------------------------------|
| 1. Type of auditor's report issued: | Unmodified |
| a. Material weakness(es) identified? | _____ yes <u> X </u> no |
| b. Significant deficiency(ies) identified not considered to be material weaknesses? | _____ yes <u> X </u> none reported |
| c. Noncompliance material to the financial statements noted? | _____ yes <u> X </u> no |

Federal Awards

- | | |
|-------------------------------------------------------------------------------------------------------|--------------------------------------|
| 1. Internal control over major program | |
| a. Material weakness(es) identified? | _____ yes <u> X </u> no |
| b. Significant deficiency(ies) identified that are not considered to be material weakness(es) | _____ yes <u> X </u> none reported |
| 2. Type of auditor's report issued on compliance for major programs | Unmodified |
| 3. Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)? | _____ yes <u> X </u> no |

4. Identification of major program:

Federal Agency/Program Title

Assistance Listing Number

USAID Hay Tao Program

98.U01

5. Dollar threshold used to distinguish between Type A and Type B programs:

\$750,000

6. Auditee qualified as low-risk auditee Uniform Guidance, Section 520?

 X yes _____ no

World Resources Institute and Subsidiaries

SCHEDULE OF FINDINGS AND QUESTIONED COSTS - CONTINUED

September 30, 2020

Section II - Financial Statement Finding

None reported

Section III - Federal Award Findings and Questioned Costs

None reported



World Resources Institute and Subsidiaries

SUMMARY SCHEDULE OF PRIOR YEAR FINDINGS AND QUESTIONED COSTS

September 30, 2020

Finding #	Page #	Summary of Findings	Status
2019-001	36	The Institute did not account for one conditional contribution appropriately, resulting in an understatement of contribution revenues and receivables as of and for the year ended September 30, 2019	Corrected

SUPPLEMENTAL SCHEDULES

World Resources Institute and Subsidiaries

SCHEDULE OF INDIRECT COST RATE CALCULATION (FACILITY COSTS)

Year ended September 30, 2020

Direct Expenses	Program	Fundraising	Total Expenses
Salaries and stipends	\$ 37,766,139	\$ 684,610	\$ 38,450,749
Fringe benefits	15,820,092	294,505	16,114,597
Research and conference expenses	15,984,774	44,009	16,028,783
Publications expenses	1,731,341	6,542	1,737,883
Communications expenses	2,524,854	5,400	2,530,254
Travel	2,576,836	36,689	2,613,525
Occupancy	3,107,659	39,138	3,146,797
Misc. costs	1,578,321	39,569	1,617,890
Subgrants	38,550,978	-	38,550,978
	<hr/>	<hr/>	<hr/>
Total direct expenses	119,640,994	1,150,462	120,791,456
Less: Costs of institutional cooperative agreements/subgrants	<u>(38,550,978)</u>	<u>-</u>	<u>(38,550,978)</u>
Total allowable direct expenses (allocation base)	<u>\$ 81,090,016</u>	<u>\$ 1,150,462</u>	<u>\$ 82,240,478</u>
 			Total
<hr/> Facility Costs <hr/>			Facility Cost <hr/>
Salaries			3,030,845
Fringe benefits			1,295,937
Library and information services			232,474
Rent, postage, supplies and materials			584,855
Telephone and cables			298,436
Equipment rental and maintenance			1,976,870
Interest/Offsite storage/Misc. exp.			876,162
Depreciation and amortization			1,556,551
			<hr/>
Total facility costs			9,852,130
Total allowable facility costs			<u>\$ 9,852,130</u>
<hr/> Calculation of Facility Cost Rate <hr/>			
Total allowable facility costs/total allowable direct expenses (\$9,852,130/\$82,240,478)			<u>11.98%</u>

This schedule should be read in conjunction with the accompanying Report of Independent Certified Public Accountants and the Consolidated Financial Statements and Notes thereto.

World Resources Institute and Subsidiaries

SCHEDULE OF FRINGE BENEFIT RATE CALCULATION

Year ended September 30, 2020

Fringe Benefits	Regular and Term Staff	Temporary Staff	Total Expenses
PTO, holiday and other benefits	\$ 8,139,395	\$ -	\$ 8,139,395
Employer payroll taxes	3,530,758	54,043	3,584,801
Group health	3,519,218	-	3,519,218
Retirement	3,444,717	-	3,444,717
Unemployment	94,188	896	95,084
Workers' compensation	56,301	1,741	58,042
Other	1,329,883	-	1,329,883
Total allocable costs	<u>\$ 20,114,460</u>	<u>\$ 56,680</u>	<u>\$ 20,171,140</u>

Regular and Term Staff Labor	Programs	Fundraising	Facility	Subgrant	Administration	Total Labor
Salaries	\$ 37,050,190	\$ 684,610	\$ 3,030,790	\$ 1,104,531	\$ 5,474,383	\$ 47,344,504
Less: excluded salaries expense *	(398,363)	-	(177,901)	-	(2,818)	(579,082)
Total allowable labor base	<u>\$ 36,651,827</u>	<u>\$ 684,610</u>	<u>\$ 2,852,889</u>	<u>\$ 1,104,531</u>	<u>\$ 5,471,565</u>	<u>\$ 46,765,422</u>

Calculation of Fringe Benefit for Regular and Term Staff

Total allocable costs/total allowable labor base (\$20,114,460/\$46,765,422)	<u>43.01%</u>
---------------------------------------------------------------------------------	---------------

Temporary Staff Labor	Programs	Fundraising	Facility	Subgrant	Administration	Total Labor
Salaries and stipends	\$ 715,949	\$ -	\$ 55	\$ -	\$ 7,023	\$ 723,027
Total allowable labor base	<u>\$ 715,949</u>	<u>\$ -</u>	<u>\$ 55</u>	<u>\$ -</u>	<u>\$ 7,023</u>	<u>\$ 723,027</u>

Calculation of Fringe Benefit for Temporary Staff

Total allocable costs/total allowable labor base (\$56,680/\$723,027)	<u>7.84%</u>
--------------------------------------------------------------------------	--------------

* Excluded salary expenses are fellowship stipends, intern programs and outside temporary help. These expenditures are excluded because they do not have a relationship to fringe benefit costs.

This schedule should be read in conjunction with the accompanying Report of Independent Certified Public Accountants and the Consolidated Financial Statements and Notes thereto.

World Resources Institute and Subsidiaries

SCHEDULE OF INDIRECT COST RATE CALCULATION (GENERAL AND ADMINISTRATION)

Year ended September 30, 2020

	<u>Programs</u>	<u>Fundraising</u>	<u>Total</u>
Allowable total direct	\$ 81,090,016	\$ 1,150,462	\$ 82,240,478
Total allocation base for general and administrative	<u>\$ 81,090,016</u>	<u>\$ 1,150,462</u>	<u>\$ 82,240,478</u>
 <u>General and Administrative Expenses</u>			
Salaries			\$ 5,481,406
Benefits			2,293,745
Research expenses			285,516
Conference expenses			86,075
Publications expenses			8,260
Travel			204,742
Occupancy			474,484
Professional services			141,593
Memberships/fees/dues			128,825
Recruitment/relocation			240,619
Training and career development			76,434
Postage			4,777
Miscellaneous			1,191,293
Non-billable unallowable			<u>943,579</u>
Total general and administrative expenses			11,561,348
Less: Non-billable unallowable			<u>(943,579)</u>
Total allowable general and administrative expenses			<u>\$ 10,617,769</u>
 <u>Calculation of General and Administrative Rate</u>			
Total general and administrative/total allocation base for general and administrative (\$10,617,769/\$82,240,478)			<u>12.91%</u>

* Excluded unallowable expenses that are not chargeable to funders.

This schedule should be read in conjunction with the accompanying Report of Independent Certified Public Accountants and the Consolidated Financial Statements and Notes thereto.

World Resources Institute and Subsidiaries

SCHEDULE OF INDIRECT COST RATE CALCULATION (SUBGRANT)

Year ended September 30, 2020

	<u>Program</u>	<u>Fundraising</u>	<u>Total Expenses</u>
Total subgrant costs	\$ 38,550,978	\$ -	\$ 38,550,978
Total allocation base for general and administrative	<u>\$ 38,550,978</u>	<u>\$ -</u>	<u>\$ 38,550,978</u>
<hr/> General and Administrative Expenses <hr/>			
Salaries			\$ 1,104,531
Benefits			466,861
Other costs			<u>139,672</u>
Total general and administrative expenses			<u>\$ 1,711,064</u>
<hr/> Calculation of Subgrant Rate <hr/>			
Total subgrant costs/total allocation base for general and administrative (\$1,711,064/\$38,550,978)			<u>4.44%</u>

This schedule should be read in conjunction with the accompanying Report of Independent Certified Public Accountants and the Consolidated Financial Statements and Notes thereto.

World Resources Institute and Subsidiaries

NOTE TO SCHEDULES OF INDIRECT COST AND FRINGE BENEFIT RATE CALCULATIONS

September 30, 2019

NOTE A - BASIS OF ACCOUNTING

The calculation of allocation rates is prepared in accordance with the methodologies used by the Institute in negotiating its indirect facility cost, fringe benefit, and general and administrative cost rates with its oversight agency, the U.S. Agency for International Development.

Facility Cost Rate - represents total indirect costs less unallowable costs as a percentage of total direct costs, which includes fringe benefit costs, less all charges representing costs incurred pursuant to subcontract or subgrant agreements and unallowable costs.

Fringe Benefit Rate - represents the cost of total fringe benefit expenses as a percentage of total salary and wage charges that result in related fringe benefit expenses. Fringe benefit costs are included as a direct cost in the calculation of both the overhead, and the general and administrative cost rates.

General and Administrative Rate - represents all general and administrative expenses as a percentage of direct costs incurred, less charges representing costs incurred pursuant to subcontract or subgrant agreements.

Subgrant Pool Rate - represents subgrant-related salaries as a percentage of total subgrant costs.