

Consolidated Financial Statements and Report of Independent Certified Public Accountants

World Resources Institute and Subsidiary

September 30, 2015 and 2014

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### Report of Independent Certified Public Accountants

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Board of Directors World Resources Institute and Subsidiary

### Report on the financial statements

We have audited the accompanying consolidated financial statements of World Resources Institute and subsidiary (the "Institute"), which comprise the consolidated statements of financial position as of September 30, 2015 and 2014, and the related consolidated statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Institute's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Institute's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of World Resources Institute and subsidiary as of September 30, 2015 and 2014, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Schedule of Functional Expenses for the year ended September 30, 2015 is also presented for additional analysis and is not a required part of the consolidated financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report, dated February 12, 2016, on our consideration of the Institute's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Institute's internal control over financial reporting and compliance.

McLean, Virginia February 12, 2016

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# **Consolidated Statements of Financial Position**

| Year ended September 30,                                 | 2015                | 2014       |
|--|---------------------|------------|
| Assets   |                     |            |
| Cash and cash equivalents                                | \$<br>8,227,152 \$  | 10,180,845 |
| Cash restricted (Note I)                                 | 71,595              | 85,075     |
| Grants, pledges and contracts receivable, net (Note D)   | 44,594,398          | 43,514,960 |
| Investments (Notes B and C)                              | 37,855,374          | 40,290,239 |
| Other assets   | 2,853,548           | 824,754    |
| Furniture, fixtures, leases, and equipment, net (Note E) | <br>3,898,925       | 1,869,618  |
| Total Assets   | 97,500,992          | 96,765,491 |
| Liabilities and Net Assets                               |                     |            |
| Liabilities  |                     |            |
| Accounts payable   | 6,355,232           | 3,916,863  |
| Accrued salaries and benefits                            | 2,754,003           | 2,654,261  |
| Obligation under capital leases (Note F)                 | 33,408              | 3,416      |
| Deferred rent  | 3,067,952           | 168,188    |
| Deferred revenue   | 1,202,739           | 688,079    |
| Funds held for others                                    | 74,157              | 25,889     |
| Line-of-credit (Note H)                                  | <br>3,000,000       |            |
| Total Liabilities  | <br>16,487,491      | 7,456,696  |
| Net Assets   |                     |            |
| Unrestricted:  |                     |            |
| Operating  | 339,227             | 427,718    |
| Designated-working capital reserve                       | <br>3,240,661       | 3,362,404  |
|  | 3,579,888           | 3,790,122  |
| Temporarily restricted                                   | 52,333,613          | 60,418,673 |
| Permanently restricted                                   | <br>25,100,000      | 25,100,000 |
| Total Net Assets   | 81,013,501          | 89,308,795 |
| Total Liabilities and Net Assets                         | \$<br>97,500,992 \$ | 96,765,491 |

Consolidated Statements of Activities and Changes in Net Assets

Year ended September 30, 2015

|   |                     | Unrestricted | _             |                           |                           |             |
|---|---------------------|--------------|---------------|---------------------------|---------------------------|-------------|
|   | Operating           | Designated   | Total         | Temporarily<br>Restricted | Permanently<br>Restricted | Total       |
| Revenues  |                     |              |               |                           |                           |             |
| Grants/contributions and contracts                          | \$<br>31,582,037 \$ | <b>—</b> \$  | 31,582,037 \$ | 36,215,753 \$             | — \$                      | 67,797,790  |
| Federal grants and cooperative agreements                   | 4,940,810           | _            | 4,940,810     | _                         | _                         | 4,940,810   |
| Investment return, net (Note B)                             | _                   | (121,743)    | (121,743)     | (2,313,122)               | _                         | (2,434,865) |
| Publications  | 56,495              | _            | 56,495        | _                         | _                         | 56,495      |
| Other   | (1,276,398)         | _            | (1,276,398)   | _                         | _                         | (1,276,398) |
| Support from endowment income                               | 1,978,588           | _            | 1,978,588     | (1,978,588)               | _                         | _           |
| Net assets released from program and time restrictions      | <br>39,398,785      |              | 39,398,785    | (39,398,785)              |                           |             |
| Total Revenue   | 76,680,317          | (121,743)    | 76,558,574    | (7,474,742)               | _                         | 69,083,832  |
| Expenses Policy research, technical support, and            |                     |              |               |                           |                           |             |
| communications programs                                     | 70,433,448          | _            | 70,433,448    | _                         | _                         | 70,433,448  |
| Administration  | 5,017,102           | _            | 5,017,102     | _                         | _                         | 5,017,102   |
| Development   | <br>1,928,576       |              | 1,928,576     |                           |                           | 1,928,576   |
| Total Expenses  | <br>77,379,126      | _            | 77,379,126    | _                         | _                         | 77,379,126  |
| <b>Change in Net Assets from Operations</b>                 | (698,809)           | (121,743)    | (820,552)     | (7,474,742)               | _                         | (8,295,294) |
| Less: Net Asset Releases Due to Foreign Currency Adjustment | <br>610,318         | _            | 610,318       | (610,318)                 | _                         |             |
| Change in Net Assets  | (88,491)            | (121,743)    | (210,234)     | (8,085,060)               | _                         | (8,295,294) |
| Net Assets, beginning of year                               | 427,718             | 3,362,404    | 3,790,122     | 60,418,673                | 25,100,000                | 89,308,795  |
| Net Assets, end of year                                     | \$<br>339,227 \$    | 3,240,661 \$ | 3,579,888 \$  | 52,333,613 \$             | 25,100,000 \$             | 81,013,501  |

Consolidated Statements of Activities and Changes in Net Assets

Year ended September 30, 2014

|   |                     | Unrestricted |               |                           |                           |            |
|---|---------------------|--------------|---------------|---------------------------|---------------------------|------------|
|   | Operating           | Designated   | Total         | Temporarily<br>Restricted | Permanently<br>Restricted | Total      |
| Revenues  |                     |              |               |                           |                           |            |
| Grants/contributions and contracts                          | \$<br>30,798,253 \$ | <b>—</b> \$  | 30,798,253 \$ | 47,690,306 \$             | <b>—</b> \$               | 78,488,559 |
| Federal grants and cooperative agreements                   | 4,372,251           | _            | 4,372,251     | _                         | _                         | 4,372,251  |
| Investment return, net (Note B)                             | _                   | 147,474      | 147,474       | 2,802,013                 | _                         | 2,949,487  |
| Publications  | 3,396               | _            | 3,396         | _                         | _                         | 3,396      |
| Other   | (519,815)           | _            | (519,815)     | _                         | _                         | (519,815)  |
| Support from endowment income                               | 1,872,137           | _            | 1,872,137     | (1,872,137)               | _                         | _          |
| Net assets released from program and time restrictions      | <br>29,353,815      |              | 29,353,815    | (29,353,815)              |                           |            |
| Total Revenue   | 65,880,037          | 147,474      | 66,027,511    | 19,266,367                | _                         | 85,293,878 |
| <b>Expenses</b> Policy research, technical support, and     |                     |              |               |                           |                           |            |
| communications programs                                     | 58,698,411          | _            | 58,698,411    | _                         | _                         | 58,698,411 |
| Administration  | 4,972,925           | _            | 4,972,925     | _                         | _                         | 4,972,925  |
| Development   | <br>2,328,011       | _            | 2,328,011     | _                         | _                         | 2,328,011  |
| Total Expenses  | 65,999,347          | _            | 65,999,347    |                           | _                         | 65,999,347 |
| Change in Net Assets from Operations                        | (119,310)           | 147,474      | 28,164        | 19,266,367                | _                         | 19,294,531 |
| Less: Net Asset Releases Due to Foreign Currency Adjustment |                     |              | _             |                           |                           |            |
| Change in Net Assets  | (119,310)           | 147,474      | 28,164        | 19,266,367                | _                         | 19,294,531 |
| Net Assets, beginning of year                               | 547,028             | 3,214,930    | 3,761,958     | 41,152,306                | 25,100,000                | 70,014,264 |
| Net Assets, end of year                                     | \$<br>427,718 \$    | 3,362,404 \$ | 3,790,122 \$  | 60,418,673 \$             | 25,100,000 \$             | 89,308,795 |

**Consolidated Statements of Cash Flows** 

| Year ended September 30,  |    | 2015           | 2014         |
|---|----|----------------|--------------|
| Cook Flour from On anting Astinition  |    |                |              |
| Cash Flows from Operating Activities  | ė  | (0.90°, 904) ¢ | 10 204 521   |
| Change in net assets  | \$ | (8,295,294) \$ | 19,294,531   |
| Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities: |    |                |              |
| Depreciation and amortization   |    | 939,052        | 882,376      |
| Loss from disposal of equipment   |    | 82,276         | 10,635       |
| Realized gain from sale of investments  |    | (73,927)       | (2,017,659)  |
| Unrealized loss (gain) on investments   |    | 2,833,435      | (656,496)    |
| Reinvested interest/dividends   |    | (485,414)      | (430,119)    |
| Changes in operating assets and liabilities:  |    | (100,111)      | (430,113)    |
| Cash restricted – held for others   |    | (13,480)       | (8,025)      |
| Grants and contracts receivable   |    | (1,079,438)    | (10,130,495) |
| Other assets  |    | (2,028,794)    | (150,978)    |
| Accounts payable  |    | 2,438,369      | 732,357      |
| Accrued salaries and benefits   |    | 99,742         | 499,459      |
| Funds held for others   |    | 48,268         | 3,718        |
| Deferred rent   |    | 2,899,764      | (9,891)      |
| Deferred revenue  |    | 514,660        | 467,082      |
| Net Cash (Used in) Provided by Operating Activities   |    | (2,120,781)    | 8,486,495    |
| Cash Flows from Investing Activities  |    |                |              |
| Proceeds from sales of investments  |    | 2,352,192      | 4,666,496    |
| Purchase of investments   |    | (1,965,655)    | (2,562,656)  |
| Purchase of furniture, fixtures, and equipment  |    | (3,217,749)    | (1,194,635)  |
| Net Cash (Used in) Provided by Investing Activities   |    | (2,831,212)    | 909,205      |
| Cash Flows from Financing Activities  |    |                |              |
| Advances on line-of-credit  |    | 3,000,000      | 2,000,000    |
| Payments on line-of-credit  |    | _              | (7,000,000)  |
| Payments on capital lease obligations   |    | (1,700)        | (6,642)      |
| Net Cash Provided by (Used in) Financing Activities   |    | 2,998,300      | (5,006,642)  |
| Net (Decrease) Increase in Cash and Cash Equivalents  |    | (1,953,693)    | 4,389,058    |
| Cash and Cash Equivalents, beginning of year  |    | 10,180,845     | 5,791,787    |
| Cash and Cash Equivalents, end of year  | \$ | 8,227,152 \$   | 10,180,845   |
|   |    |                |              |
| <b>Supplemental Disclosure of Cash Flow Information</b> Cash paid for interest                        | \$ | 1,608 \$       | 14,611       |

Notes to Consolidated Financial Statements

September 30, 2015 and 2014

#### NOTE A—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Organization and Principles of Consolidation

World Resources Institute (the Institute) is an independent research and policy institute founded in 1982 to help governments, environmental and development organizations, and private businesses address a fundamental question as to how societies can meet basic human needs and nurture economic growth without undermining the natural resource base and environmental integrity.

The Institute's work is carried out by 530-member interdisciplinary staff, strong in sciences, and augmented by a network of advisors, collaborators, fellows, and cooperating institutes in more than 50 countries. The Institute focuses on six critical issues: Climate, Energy, Food, Forests, Water, and Cities and Transport. Work on these six issues is supported by experts in four disciplinary centers: Business, Economics, Finance, and Governance.

The World Resources Institute Fund (WRIF) is a not-for-profit organization created in 1986 as a supporting organization to the Institute, and is included in these consolidated financial statements. Prior to fiscal year 2002, and after 2003, WRIF had no activities. In 2002 and 2003, WRIF activities included the operation of a capital campaign. Such activities have been shifted to the Institute since. WRIF is currently used to handle the Lee Schipper Scholarship Fund initiated by the Shell Foundation (see note I). The IRS has classified WRIF as exempt from federal income taxes under Section 501(c)(3) of the IRC. WRIF is an entity described under Section 509(a)(3) of the IRC and, therefore, not a private foundation.

### Basis of Presentation

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Classification of Net Assets

Activities of the Institute are recorded in the following net assets categories:

Operating—Unrestricted revenues and operating expenses of the Institute. Current investment earnings are available to support current operations.

Designated—Working Capital Reserve—Amounts designated by the Board of Directors of the Institute to be maintained as part of a reserve and used to support certain specific future activities as defined by the Board of Directors.

Temporarily Restricted—Contributions restricted, as to time or purpose, by the donor. When the purpose or time period restriction is met, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions.

Permanently Restricted—Funds that are restricted by donors requiring that the principal be invested in perpetuity. The earnings on these funds are unrestricted and are used for operations in accordance with a spending policy approved by the Board of Directors.

Notes to Consolidated Financial Statements—Continued

September 30, 2015 and 2014

#### NOTE A—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES—Continued

### Revenue Recognition

Contributions, including unconditional promises to give, are recognized as revenue in the period received. Contributions are reported as increases in the appropriate category of net assets, except for the contributions that impose restrictions that are met in the same fiscal year they are received, which are included in unrestricted revenues.

Income from grants and contracts are currently recorded as unrestricted revenue when the costs are incurred. Amounts received that have not been expended are recorded as deferred revenue. The amount of expenses incurred in excess of funds received is included in grants and contracts receivable.

### Foreign Currency

The United States dollar is the functional currency of the Institute; however, the Institute maintains financial assets and liabilities in foreign currencies to meet local obligation in foreign locations. The financial assets and liabilities in foreign currencies are translated using exchange rates in effect at the end of the period and revenue and costs are translated using weighted average exchange rates for the period.

During the year ended September 30, 2015, Foreign exchange fluctuations caused the Institute to lose \$1,441,929 as a result of hedge restrictions from some bilateral donors. Management has decided to hedge all significant foreign currency receivables that can be reasonably assured/estimated in terms of amount and collection period, to reduce the Institute's exposure to foreign exchange fluctuations.

### Cash and Cash Equivalents

The Institute considers all highly liquid investment instruments purchased with an initial maturity of three months or less to be cash equivalents except for cash and cash equivalents held in investment accounts.

#### Investments

Investments held by the Institute are presented at their fair market value. Purchases and sales of securities are recorded on a trade-date basis. Investment income is recorded on an accrual basis. Gains and losses on investments, realized and unrealized, are included in the statement of activities.

### Furniture, Fixtures and Equipment

Furniture, fixtures, and equipment are recorded at cost. Depreciation is recorded on the straight-line basis over estimated useful lives that range from three to seven years. Leasehold improvements are amortized over the shorter of their useful lives or the lease term. Assets purchased under a capital lease are recorded as an asset and a corresponding obligation at the beginning of the lease term. The recorded amount is equal to the present value of the minimum lease payments. Leased assets are amortized over the shorter of their useful lives or the lease term. When assets are retired or sold, the related cost and accumulated depreciation are removed from the accounts, and any gain or loss arising from such disposition is included in the consolidated statement of activities.

The Institute has capitalized its collections. Collections consist of artwork that is held for public exhibition. Collections purchased are capitalized at cost, collections donated are capitalized at appraised value as of the date of the acceptance of the donation. Collections are not depreciated.

Notes to Consolidated Financial Statements—Continued

September 30, 2015 and 2014

#### NOTE A—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES—Continued

### Costs Subject to Audit

The Institute's costs under its government grants and cooperative agreements are subject to audit by the awarding agencies. Management of the Institute does not believe that the results of such audits would have a material impact on the financial position and operating results of the Institute.

### Use of Estimates

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Concentration of Credit Risk

As of September 30, 2015, all interest bearing U.S. deposit accounts maintained by the Institute were insured up to \$250,000 at each financial institution by the Federal Deposit Insurance Corporation. The Institute's cash balances at times, may exceed federally insured limits. At September 30, 2015, the uninsured amounts totaled \$5,419,305. However, the Institute has not experienced any losses within these accounts and therefore believes it is not exposed to any significant credit risk associated with those deposits.

The Institute has cash in foreign accounts totaling \$1,222,050 at September 30, 2015.

#### Income Tax

The Institute is exempt from federal income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code, though it is subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code. The Institute has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions. No material taxable unrelated business income was generated and, accordingly, no provision for income taxes has been made in the accompanying consolidated financial statements. The tax years ending September 30, 2012, 2013, 2014 and 2015 are still open to audit for both federal and state purposes.

The Institute follows the accounting guidance that creates a single model to address uncertainty in tax positions and clarifies accounting for income taxes by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in its consolidated financial statements. Under the requirements of this guidance, organizations could now be required to record an obligation as the result of tax positions they have historically taken on various tax exposure items. This guidance provides that the tax effects from an uncertain tax position can only be recognized in the financial statements if the position is "more-likely-than-not" to be sustained if the position were to be challenged by a taxing authority. The assessment of the tax position is based solely on the technical merits of the position, without regard to the likelihood that the tax position may be challenged. The Institute is not required to record such an obligation.

Notes to Consolidated Financial Statements—Continued

September 30, 2015 and 2014

# NOTE B—INVESTMENTS

Investments were as follows as of September 30:

|  | 2015             | 2014             |
|--|------------------|------------------|
| Money market funds                       | \$<br>655,930    | \$<br>326,013    |
| Equity securities                        | 13,817,554       | 14,772,329       |
| Debt securities Alternative investments: | 1,490,037        | 1,516,664        |
| Hedge funds                              | 15,801,562       | 15,985,419       |
| Fixed income fund                        | 1,013,783        | 2,301,265        |
| Emerging market fund                     | 1,915,707        | 4,334,695        |
| Real estate fund                         | <br>3,160,801    | 1,053,854        |
| Total investments                        | \$<br>37,855,374 | \$<br>40,290,239 |

Investment return consists of the following for the years ended September 30:

|  | 2015  | 2014   |
|--|---|--|
| Realized gains Unrealized (losses) gains Dividends and interest Investment management fees and foreign taxes | \$<br>73,927<br>(2,833,435)<br>485,414<br>(160,771) | \$<br>2,017,659<br>656,496<br>430,119<br>(154,787) |
| Total  | \$<br>(2,434,865)                                   | \$<br>2,949,487                                    |

Notes to Consolidated Financial Statements—Continued

September 30, 2015 and 2014

#### NOTE C—FAIR VALUE

ASC 820, Fair Value Measurements and Disclosures, establishes a single authoritative definition of fair value, sets a framework for measuring fair value, and requires additional disclosures about fair value measurements. In accordance with ASC 820, the Institute classifies its assets and liabilities into Level 1 (securities valued using quoted prices from active markets for identical assets), Level 2 (securities not traded on an active market for which observable market inputs are readily available), and Level 3 (securities valued based on significant unobservable inputs). Investments are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

The following is a description of the valuation methodologies and inputs used for assets and liabilities measured at fair value, as well as the general classification pursuant to the valuation hierarchy.

Money Market Funds and Equity Securities

Investments in money market funds and equity securities valued at the quoted prices in an active market are classified within Level 1 of the fair value hierarchy.

### Debt Securities

When quoted prices are available in an active market, debt securities are classified within Level 1 of the fair value hierarchy. Quoted prices in inactive markets are classified within Level 2. As of September 30, 2015 and 2014, all debt securities were valued using quoted prices in an active market.

### Alternative Investments

Alternative investments consist of investments in various funds. These investments are aggregated into hedge, equity, fixed income, emerging market and real estate funds based on their underlying investments. The fair value of such investments is determined using the net assets value (NAV) per share as a practical expedient. The investments, which are redeemable at or near year-end at NAV per share, are classified within Level 2 of the fair value hierarchy; otherwise, they are classified within Level 3 of the fair value hierarchy.

The following table summarizes the valuation of financial instruments at fair value on a recurring basis in the Statement of Financial Position at September 30, 2015.

|                            |    | Level 1    |    | Level 2   | Level 3       | Total      |
|----------------------------|----|------------|----|-----------|---------------|------------|
|                            |    | a-a        |    |           |               | <b></b>    |
| Money market funds         | \$ | 655,930    | \$ | — \$      | _ \$          | 655,930    |
| Equity securities          |    | 13,817,554 |    | _         | _             | 13,817,554 |
| Debt securities            |    | 1,490,037  |    | _         | _             | 1,490,037  |
| Alternative investments:   |    |            |    |           |               |            |
| Directional/absolute hedge |    |            |    |           |               |            |
| funds                      |    | _          |    | _         | 15,801,562    | 15,801,562 |
| Inflation hedge fund       |    | _          |    | 3,160,801 | _             | 3,160,801  |
| Fixed income fund          |    | _          |    | _         | 1,013,783     | 1,013,783  |
| Emerging market fund       |    | _          |    | _         | 1,915,707     | 1,915,707  |
|                            | _  |            | _  |           |               |            |
| Total investments          | \$ | 15,963,521 | \$ | 3,160,801 | 18,731,052 \$ | 37,855,374 |

September 30, 2015 and 2014

### NOTE C—FAIR VALUE—Continued

The following table summarizes the valuation of financial instruments at fair value on a recurring basis in the Statement of Financial Position at September 30, 2014.

|                            |    | Level 1    |    | Level 2      | Level 3       | Total      |
|----------------------------|----|------------|----|--------------|---------------|------------|
| Money market funds         | \$ | 326,013    | \$ | — \$         | — \$          | 326,013    |
| Equity securities          | "  | 14,772,329 | "  |              |               | 14,772,329 |
| Debt securities            |    | 1,516,664  |    | _            | _             | 1,516,664  |
| Alternative investments:   |    |            |    |              |               |            |
| Directional/absolute hedge |    |            |    |              |               |            |
| funds                      |    | _          |    |              | 15,985,419    | 15,985,419 |
| Inflation hedge fund       |    | _          |    | 4,334,695    | · —           | 4,334,695  |
| Fixed income fund          |    | _          |    | _            | 1,053,854     | 1,053,854  |
| Emerging market fund       |    | _          |    | _            | 2,301,265     | 2,301,265  |
|                            |    |            |    |              |               | <u> </u>   |
| Total investments          | \$ | 16,615,006 | \$ | 4,334,695 \$ | 19,340,538 \$ | 40,290,239 |

The following table summarizes the changes in fair value of assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended September 30, 2015:

|  |    | Ending<br>Balance at<br>10/1/14      | U  | Total<br>Realized/<br>Inrealized<br>Ins (Losses) | Purchases |             |    | Sales Fees<br>and<br>Withdrawals | Ending<br>Balance at<br>9/30/15            |  |
|--|----|--------------------------------------|----|--|-----------|-------------|----|----------------------------------|--|--|
| Hedge funds Fixed income fund Emerging market fund | \$ | 15,985,419<br>1,053,854<br>2,301,265 | \$ | 247,308<br>(40,071)<br>(385,558)                 | \$        | _<br>_<br>_ | \$ | (431,165)<br>—<br>—              | \$<br>15,801,562<br>1,013,783<br>1,915,707 |  |
|  | \$ | 19,340,538                           | \$ | (178,379)  | \$        | _           | \$ | (431,165)                        | \$<br>18,731,052                           |  |

The following table summarizes the changes in fair value of assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended September 30, 2014:

|  |    | Ending<br>Balance at<br>9/30/13 | Total<br>Realized/<br>Unrealized<br>Gains (Losses) |                      | Purchases |           | Sales Fees<br>and<br>Withdrawals |                  |    | Ending<br>Balance at<br>9/30/14 |  |
|--|----|---------------------------------|--|----------------------|-----------|-----------|----------------------------------|------------------|----|---------------------------------|--|
| Hedge funds Fixed income fund Emerging merket fund | \$ | 15,819,213<br>1,059,292         | \$   | 1,207,985<br>(5,438) | \$        | 3,000,000 | \$                               | (4,041,779)<br>— | \$ | 15,985,419<br>1,053,854         |  |
| Emerging market fund                               | \$ | 2,118,179                       | \$   | 1,385,633            | \$        | 3,000,000 | \$                               | (4,041,779)      | \$ | 2,301,265<br>19,340,538         |  |

Notes to Consolidated Financial Statements—Continued

September 30, 2015 and 2014

#### NOTE C—FAIR VALUE—Continued

The table below presents additional information for the Institute's investments, as of September 30, 2015 and 2014, whose fair value is estimated using the practical expedient of reported net assets value (NAV). These disclosures are required for all investments that are eligible to be valued using the practical expedient regardless of whether the practical expedient has been applied.

|                          | Fair Value<br>1 9/30/2015 | Fair Value<br>9/30/2014 | Unfunded<br>Commitments | Expected<br>Liquidation<br>Term | Redemption<br>Terms | Redemption<br>Restrictions | Redemption<br>Restrictions<br>at 9/30/13 |
|--------------------------|---------------------------|-------------------------|-------------------------|---------------------------------|---------------------|----------------------------|--|
|                          |                           |                         |                         |                                 |                     |                            |  |
|                          |                           |                         |                         |                                 | Annually            |                            |  |
|                          |                           |                         |                         |                                 | (1 fund),           |                            |  |
|                          |                           |                         |                         |                                 | Quarterly           |                            |  |
|                          |                           |                         |                         |                                 | (3 funds), and      | Between 60 -               |  |
|                          |                           |                         |                         |                                 | Closed for          | 105 days notice            |  |
|                          |                           |                         |                         |                                 | Redemption          | (3 funds) and              | 2 funds are                              |
| Hedge funds (a)          | \$<br>15,801,562          | \$<br>15,985,419        | None                    | Not applicable                  | (1 fund)            | Gated (2 funds)            | Gated                                    |
| Inflation hedge fund (b) | 3,160,801                 | 4,334,695               | None                    | Not applicable                  | Monthly             | None                       | None                                     |
| Fixed income fund (c)    | 1,013,783                 | 1,053,854               | None                    | Not applicable                  | Monthly             | 15 days notice             | None                                     |
| Emerging market fund (d) | 1,915,708                 | 2,301,265               | None                    | Not applicable                  | Monthly             | 30 days notice             | None                                     |
|                          |                           |                         | _                       |                                 |                     |                            |  |
|                          | \$<br>21,891,854          | \$<br>23,675,233        | -                       |                                 |                     |                            |  |

- (a) This class includes several hedge funds and funds of funds that invest primarily in debt and equity securities. The fair values of the investments have been estimated by using the NAV per share of the funds.
- (b) This class includes investments in funds that invest primarily in international bonds. The fair values of these investments have been estimated using the NAV per share of the funds.
- (c) This class includes investments in funds that invest primarily in equity stock and debt securities in emerging economies. The fair values of the investments have been estimated using the NAV per share of the fund.
- (d) This class includes an investment in an inflation hedge fund whose objective is long-term total return in excess of a customized blended benchmark. The fair value of this investment has been estimated using the NAV per share of the fund.

September 30, 2015 and 2014

### NOTE D—GRANTS, PLEDGES, AND CONTRACTS RECEIVABLE

Grants, pledges and contracts receivable are recorded at their net realizable values. The mix of receivables as of September 30 was as follows:

|                                       | 2015 | 2014 |
|---------------------------------------|------|------|
| LI C                                  | 407  | 20/  |
| U.S. government                       | 4%   | 3%   |
| Foundations                           | 18%  | 13%  |
| Foreign governments                   | 67%  | 74%  |
| International organizations           | 2%   | 3%   |
| Corporations, individuals, and others | 9%   | 7%   |
|                                       | 100% | 100% |

As of September 30 the Institute's receivables were due as follows:

|   | 2015 |                         |    | 2014                     |
|---|------|-------------------------|----|--------------------------|
| Due within one year<br>Due within two to five years                       | \$   | 38,796,136<br>6,169,175 | \$ | 31,021,910<br>13,120,890 |
| Total gross grants, pledges and contracts receivable                      |      | 44,965,311              |    | 44,142,800               |
| Less: Allowance for doubtful accounts Unamortized discount on receivables |      | (186,904)<br>(184,009)  |    | (238,502)<br>(389,338)   |
| Grants, pledges, and contracts receivable, net                            | \$   | 44,594,398              | \$ | 43,514,960               |

Contributions that are to be received over multiple years are discounted to present value at a discount rate commensurate with the risk at the time the contributions were pledged. Discount rates used as of September 30, 2015 ranged from 1.37% to 1.78%. Allowance for doubtful accounts is determined based on the average write-offs as a percentage of revenue over the last five years.

Notes to Consolidated Financial Statements—Continued

September 30, 2015 and 2014

### NOTE E—FURNITURE, FIXTURES, LEASES AND EQUIPMENT

Furniture, fixtures, and equipment consist of the following at September 30:

|  | 2015  | 2014  |
|--|---|---|
| Furniture, equipment and software<br>Leasehold improvements<br>Equipment under capital lease agreements<br>Artwork | \$<br>4,505,820<br>3,470,944<br>70,235<br>8,825 | \$<br>5,557,370<br>1,419,898<br>31,736<br>8,825 |
| Less: accumulated depreciation and amortization  | 8,055,824<br>(4,156,899)                        | 7,017,829<br>(5,148,211)                        |
| Furniture, fixtures, and equipment, net  | \$<br>3,898,925                                 | \$<br>1,869,618                                 |

Included in the leasehold improvements total above is \$1,384,441 of assets not yet places in service as of September 30, 2015 and will not be depreciated until they are complete. Excluded from the furniture, fixtures and equipment total is \$343,547 and \$124,566 of assets not yet placed in service as of September 30, 2015 and 2014, respectively. These assets will not be depreciated until they are placed in service, and are included in the accompanying Statement of Financial Position as Other Assets.

#### NOTE F—OBLIGATIONS UNDER CAPITAL LEASES

The Institute is obligated under capital lease agreements for certain copy equipment. The equipment is a postage machine and the US Post Office mandates that the Institute lease the equipment. The aggregate discounted lease payments are recorded as a liability. Obligations under capital leases and the fair market values of the related leased assets are capitalized and amortized over the related lease periods. Total assets capitalized pursuant to such agreements, and the related accumulated amortization at September 30, were as follows:

|   |    | 2014               |    |                    |  |
|---|----|--------------------|----|--------------------|--|
| Equipment under capital lease<br>Less: accumulated amortization | \$ | 70,235<br>(37,511) | \$ | 31,736<br>(31,736) |  |
| Equipment under capital lease, net                              | \$ | 32,724             | \$ |                    |  |

Notes to Consolidated Financial Statements—Continued

September 30, 2015 and 2014

#### NOTE F—OBLIGATIONS UNDER CAPITAL LEASES—Continued

The future minimum lease payments under the capital lease agreements and the present value of the minimum lease payments and interest are as follows:

| September 30,   |   |
|---|---|
| 2016<br>2017<br>2018<br>2019<br>2020                                      | \$<br>8,928<br>8,928<br>8,928<br>8,928<br>2,233 |
| Total future minimum lease payments<br>Less: amount representing interest | <br>37,945<br>(4,537)                           |
| Present value of minimum lease payments                                   | \$<br>33,408                                    |

Interest expense related to the capital leases was \$1,608 and \$396 respectively, for the years ended September 30, 2015 and 2014, respectively.

#### NOTE G—OFFICE LEASE COMMITMENTS AND RENT ABATEMENT

The Institute has entered into various operating lease agreements.

During 2007, the Institute renegotiated and extended its current lease for its Washington, DC office space, under an agreement which expires in February 2019. In 2015, the Institute extended the existing lease through December 2028. As part of the office building lease, the Institute received a total of six months of free rent; from February 2016 to July 2016. This rent abatement is being amortized on a straight-line basis over the life of the lease as a reduction of rent expense. Also as part of the office building lease, the Institute received a tenant allowance of \$4,500,000. As of September 30, 2015, the amount of the allowance utilized is \$2,449,914, and is being amortized on a straight-line basis over the life of a lease as a reduction of rent expense.

Notes to Consolidated Financial Statements—Continued

September 30, 2015 and 2014

### NOTE G—OFFICE LEASE COMMITMENTS AND RENT ABATEMENT—Continued

Minimum future rental payments under non-cancelable leases as of September 30, 2015 are as follows:

| 2016       | \$ 3,249,002 |
|------------|--------------|
| 2017       | 3,299,322    |
| 2018       | 3,323,580    |
| 2019       | 2,088,920    |
| 2020       | 3,534,168    |
| Thereafter | 31,621,893   |

Rental expense for these leases was \$3,515,871 and \$2,909,597 for the years ended September 30, 2015 and 2014, respectively.

#### NOTE H—DEBT

The Institute entered into an unsecured 7 year term loan agreement with SunTrust Bank for an amount not to exceed \$3,500,000 in April 28, 2015 which bears interest at the daily floating London Interbank Offered Rate (LIBOR) plus 1.30%. There was an outstanding balance of \$0 as of September 30, 2015.

On April 28, 2015, the Institute entered into a revolving line-of-credit agreement with SunTrust Bank for \$8,000,000 which bears interest at the daily floating London Interbank Offered Rate (LIBOR) plus 1.30%. There was an outstanding balance of \$3,000,000 as of September 30, 2015.

### NOTE I—RESTRICTED CASH

During 2012, the Shell Foundation provided a grant of \$100,000 to EMBARQ, a WRI program in memory of the late Lee Schipper to establish a scholarship fund. Other smaller donors have since contributed an additional \$6,325 to this effort. As of September 30, 2015 and 2014, this fund had a balance of \$71,595 and \$85,075, respectively.

September 30, 2015 and 2014

# NOTE J—TEMPORARILY RESTRICTED NET ASSETS

As of September 30, temporarily restricted net assets are restricted for the following programs:

|   | 2015             | 2014             |
|---|------------------|------------------|
| Cities & Transport (Embarq)                           | \$<br>14,825,688 | \$<br>10,227,253 |
| Climate (Climate & Energy)                            | 3,763,270        | 6,001,813        |
| Energy  | 2,000,858        | · · · —          |
| Food Forests & Water (People & Ecosystems)            | 7,006,778        | 6,283,202        |
| Governance (Institutions & Governance)                | 2,232,606        | 2,253,182        |
| Finance   | 474,130          | , , , <u> </u>   |
| Business (Market & Enterprise)                        | 281,638          | 744,466          |
| Special Studies/Innovation                            | 21,661,007       | 30,748,975       |
| Communication & World Resources Report                | 191,000          | 124,203          |
| Development   | 50,000           | 208,921          |
| Cumulative unappropriated endowment (losses) earnings | 81,680           | 4,155,723        |
| Cynthia Helms Fellowship Fund                         | 169,948          | <u> </u>         |
| Foreign currency unrealized loss                      | (610,319)        |                  |
| Multi Year Receivable Discount                        | <br>205,329      | (329,065)        |
| Total   | \$<br>52,333,613 | \$<br>60,418,673 |

Net assets released from restrictions by incurring expenses satisfying their restricted purposes during the years ended September 30, are as follows:

|  | 2015          | 2014             |  |
|--|---------------|------------------|--|
| Cities & Transport (Embarq)                | \$ 10,129,848 | \$<br>3,472,230  |  |
| Climate (Climate & Energy)                 | 6,098,971     | 4,532,650        |  |
| Energy                                     | 617,559       | · —              |  |
| Food Forests & Water (People & Ecosystems) | 7,404,007     | 4,420,088        |  |
| Governance (Institutions & Governance)     | 3,306,429     | 1,815,702        |  |
| Finance                                    | 1,061,560     | · —              |  |
| Business (Market & Enterprise)             | 60,082        | 805,665          |  |
| Special Studies/Innovation                 | 9,867,090     | 13,847,075       |  |
| Communication & World Resources Report     | 853,239       | 460,405          |  |
| Total                                      | \$ 39,398,785 | \$<br>29,353,815 |  |

Notes to Consolidated Financial Statements—Continued

September 30, 2015 and 2014

### NOTE K—ENDOWMENT FUNDS

In 1987, the MacArthur Foundation gave the Institute a challenge loan of \$12,516,000 with the understanding that it would forgive this loan to the extent that the Institute raised qualifying matching funds under a comprehensive development program. The purpose of the challenge loan was to facilitate the establishment of a permanent endowment for the Institute.

After the Institute successfully met the terms of the loan agreement, an endowment was formally established at the level of \$25 million (cost basis) on January 1, 1991, with earnings on the corpus expendable to support any activities of the Institute. The Institute's Board of Directors adopted a policy statement entitled Endowment Fund: Purposes, Goals, and Policies, which establishes spending rules for future withdrawals of earnings to cover portions of the Institute's annual operating budget while protecting the value of the endowment against inflation. Investment earnings from the endowment (net of investment expenses) are recognized as unrestricted designated revenue.

In 2003 and 2007, two individuals contributed \$100,000 and \$250,000 respectively for the purpose of creating endowment funds to enable the Institute to hire interns. Under the directives of the donor, the \$250,000 endowment was converted to contribution in 2012. Investment earnings from the endowment funds are recognized as unrestricted designated revenue and used to pay for interns.

### Interpretation of Relevant Law

The Management and Board of Directors of the Institute have interpreted Delaware's "Uniform Prudent Management of Institutional Funds Act of 2007" (the Act), absent explicit donor stipulations to the contrary, to require the Institute to act in good faith and with the care that an ordinarily prudent person in a like position would exercise under similar circumstances in making determinations to appropriate or accumulated endowment funds, taking into account both its obligation to preserve the value of the endowment and its obligation to use the endowment to achieve the purposes for which it was donated. The Institute classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment required by the applicable donor gift instrument, if applicable.

#### **Endowment Investment Policies**

The Institute's investments are managed in accordance with the Board adopted Investment Policy Statement. WRI's mission is to move human society to live in ways that protect earth's environment and its capacity to provide for the needs and aspirations of current and future generations. Our investments prioritize our mission and values and should be aligned such that we invest in companies/instruments that are fully transparent and sensitive to environmental and developmental issues. The investment strategy of the Institute is to emphasize total return; that is, the aggregate returns from capital appreciation and dividend and interest income.

Specifically, the primary objective in the investment management for Endowment assets shall be:

Long-term growth of capital, emphasizing long-term growth of principal while avoiding excessive risk. Short-term volatility will be tolerated in as much as it is consistent with the volatility of a comparable market index.

Notes to Consolidated Financial Statements—Continued

September 30, 2015 and 2014

### NOTE K—ENDOWMENT FUNDS—Continued

#### Endowment Investment Policies—Continued

The secondary objective in the investment management of Endowment assets shall be:

Preservation of Purchasing Power After Spending - To achieve net returns (after management and custodial fees) in excess of the rate of inflation plus our spending guideline (see below) over the investment horizon in order to preserve purchasing power of Endowment assets. Risk control is an important element in the investment of Endowment assets.

Over the established investment horizon of 10 years or longer, it is the goal of the aggregate Endowment assets to significantly exceed the rate of inflation (as measured by the Consumer Price Index) plus 1.0% over a market cycle.

The investment allocation is shown in Note B.

### **Endowment Spending Policy**

The Board of Directors approves an operating budget and associated endowment draw annually. The Institute spending guideline shall normally be 5% of the trailing 12 quarter average market value of the investments. The Board may approve a deviation from the 5% guideline if deemed prudent.

During 2015 and 2014, respectively, \$1,978,588 and \$1,872,137 of these earnings were transferred from temporarily restricted to unrestricted operating net assets in accordance with the policy statement referred to above.

September 30, 2015 and 2014

# NOTE K—ENDOWMENT FUNDS—Continued

Endowment Net Assets Composition by Type of Fund as of September 30, 2015:

|                                  | Uı | nrestricted | emporarily<br>Restricted | rmanently<br>Restricted | Total            |
|----------------------------------|----|-------------|--------------------------|-------------------------|------------------|
| Donor-restricted endowment funds | \$ | _           | \$<br>81,680             | \$<br>25,100,000        | \$<br>25,181,680 |
| Board-designated endowment funds |    | 3,240,661   |                          |                         | 3,240,661        |
| Total funds                      | \$ | 3,240,661   | \$<br>81,680             | \$<br>25,100,000        | \$<br>28,422,341 |

Changes in Endowment Net Assets for the Year Ended September 30, 2015:

|  | Uı | nrestricted          | emporarily<br>Restricted | Permanently<br>Restricted |            | Total                   |
|--|----|----------------------|--------------------------|---------------------------|------------|-------------------------|
| Endowment net assets, beginning of year  | \$ | 3,362,404            | \$<br>4,373,390          | \$                        | 25,100,000 | \$<br>32,835,794        |
| Investment return Reinvested dividends and interest, unrealized depreciation Realized depreciation, net fees |    | (117,401)<br>(4,342) | (2,230,620)<br>(82,502)  |                           | _<br>      | (2,348,021)<br>(86,844) |
| Total investment return  |    | (121,743)            | (2,313,122)              |                           |            | (2,434,865)             |
| Appropriation of endowment assets for expenditure  |    |                      | (1,978,588)              |                           |            | (1,978,588)             |
| Endowment net assets, end of year  | \$ | 3,240,661            | \$<br>81,680             | \$                        | 25,100,000 | \$<br>28,422,341        |

September 30, 2015 and 2014

# NOTE K—ENDOWMENT FUNDS—Continued

Endowment Net Assets Composition by Type of Fund as of September 30, 2014:

|                                  | Ur | nrestricted | emporarily<br>Restricted | ermanently<br>Restricted | Total            |
|----------------------------------|----|-------------|--------------------------|--------------------------|------------------|
| Donor-restricted endowment funds | \$ | _           | \$<br>4,373,390          | \$<br>25,100,000         | \$<br>29,473,390 |
| Board-designated endowment funds |    | 3,362,404   |                          |                          | 3,362,404        |
| Total funds                      | \$ | 3,362,404   | \$<br>4,373,390          | \$<br>25,100,000         | \$<br>32,835,794 |

Changes in Endowment Net Assets for the Year Ended September 30, 2014:

|  | Uı | nrestricted      | emporarily<br>Restricted | ermanently<br>Restricted | Total                  |
|--|----|------------------|--------------------------|--------------------------|------------------------|
| Endowment net assets, beginning of year  | \$ | 3,214,930        | \$<br>3,443,514          | \$<br>25,100,000         | \$<br>31,758,444       |
| Investment return Reinvested dividends and interest, unrealized appreciation Realized appreciation, net fees |    | 54,331<br>93,143 | 1,032,284<br>1,769,729   | _<br>_                   | 1,086,615<br>1,862,872 |
| Total investment return  |    | 147,474          | 2,802,013                | _                        | 2,949,487              |
| Appropriation of endowment assets for expenditure  |    | _                | (1,872,137)              |                          | (1,872,137)            |
| Endowment net assets, end of year  | \$ | 3,362,404        | \$<br>4,373,390          | \$<br>25,100,000         | \$<br>32,835,794       |

Notes to Consolidated Financial Statements—Continued

September 30, 2015 and 2014

#### NOTE L—SIGNIFICANT CONTRACTS

The United Kingdom's Strategic Climate Institutions Programme (SCIP) via KPMG East Africa awarded the Institute a 1.5 year grant of 547,539 GBP on September 1, 2013 to support Ethiopian stakeholders and development partners to respond to the challenges of transitioning to a climate resilient green economy. In December 2014, an additional 99,036.34 GBP was pledged and the project was extended an additional 6 months. In May 2015, a second amendment increased the award by an additional 55,731.40 GBP. WRI has received \$979,278 as of September 30, 2015. A total of \$1,098,601 of this grant has been spent as of September 30, 2015.

The Nordic Council of Ministers Working Group awarded the Institute in March 2014 an eleven-month contract of 400,000 DKK for the project *Accounting Framework in a bottom-up Setting*. WRI has received \$66,066 and spent the full \$73,927 of this grant as of September 30, 2015.

The Institute was awarded a two-year core funding grant of \$8,600,000 grant on October 1, 2012, by the Netherlands Ministry of Foreign Affairs for the program *Sustainable Development in a Warming and Resource-Constrained World*. An additional \$375,000 was pledged in November 2013 to support the LDCs in the post-2015 process. On June 17, 2014 a 3-year extension and additional \$12,900,000 was awarded for core support. On September 15, 2014, an additional \$132,000 was awarded for the project *Towards a Transformative Post-2015 Agenda*. WRI has received \$15,557,000 as of September 30, 2015. A total of \$12,577,685 of this grant has been spent as of September 30, 2015.

The Institute was awarded a five-year 75,000,000 SEK grant on October 1, 2012, by the Swedish International Development Cooperation Agency (SIDA) awarding to support poverty alleviation, effective management of natural resources and protection of the environment. WRI has received \$7,131,848 as of September 30, 2015. A total of \$6,304,154 of this grant has been spent as of September 30, 2015.

The Institute was awarded a two year 15,000,000 DKK grant in July of 2013, by the Danish Ministry of Foreign Affairs that will support the Institute's core funding activities and Global Green Growth Forum. In March 2015, an additional 22,500,000 DKK was granted to support WRI's Strategic Plan 2014-2017 "Scaling our Impact in Urgent Times" and extended the grant period through June 2017. WRI has received the full initial pledge of \$2,677,138 as of September 30, 2015. A total of \$2,699,480 of this grant has been spent as of September 30, 2015.

The Institute was awarded a one-year 200,000 EUR contract in June 2013, by Irish Aid to support governance, adaptation, environmental mainstreaming and food and water security initiatives in Africa. In November 2013, an additional 200,000 EUR 1-year contract was awarded for support of the *Adaptation and Financial Accountability Project* in Uganda and Zambia. In August 2014, the Institute was awarded an additional 1-year contract of 500,000 EUR for continuation of activities in particular those geared towards Sub-Saharan Africa. In July 2015, an additional 600,000 EUR was pledged for continuation of the work for another year as outlined in the WRI Strategic Plan 2014-2017. WRI has received \$1,582,540 as of September 30, 2015. A total of \$953,307 of these contracts has been spent as of September 30, 2015.

The Children's Investment Fund Foundation awarded the Institute a \$2,020,796 grant for the first year of a proposed three year programme to assist the Brazilian government and cities in planning and implementing sustainable transport and development projects. Awarded in February 2015, year 1 of the Project will run from January 1, 2015 through December 31, 2015. With achievement of an agreed upon set of key performance indicators and deliverables, an additional \$4,206,347 will be awarded for the final two years from January 1, 2016 through December 31, 2017. As of September 30, 2015, WRI has received the full \$2,020,796, with a total of \$1,464,571 having been spent.

Notes to Consolidated Financial Statements—Continued

September 30, 2015 and 2014

#### NOTE L—SIGNIFICANT CONTRACTS—Continued

The Children's Investment Fund Foundation awarded the Institute a \$1,976,717 grant for the first year of a proposed three year programme to assist the government in mitigating GHG emissions from the transport sector in Chinese cities. Awarded in April 2015, year 1 of the project will run from April 1, 2015 through March 31, 2016. With achievement of an agreed upon set of Key Performance Indicators, deliverables and Annual Review, an additional \$3,092,283 will be awarded for the final two year from April 2016 through February 28, 2018. As of September 30, 2015, WRI has received \$857,818 and has spent \$608,768.

In April 2015, the Inter-American Development Bank awarded the Institute the first year of a three year grant of up to \$2,336,419 to promote the development and transfer of environmentally sound technologies in Latin America and the Caribbean to reduce GHG emissions and reduce the regions vulnerability to climate change in specific sectors. Year 1 of the project will run from April 27, 2015 through April 26, 2016 with an approved budget of \$642,684. The subsequent two years of activities and remaining budget of \$1,693,735 will be undertaken and disbursed upon successful completion of year one and approval of the subsequent years' workplans. As of September 30, 2015, WRI has received \$301,000 and has spent \$17,182.

In July 2015, the Institute was awarded a 9 month grant of 3,455,053 GBP by the United Kingdom Department for International Development for Phase II of the New Climate Economy project. As of September 30, 2015, WRI has spent \$1,213,886.

The Institute initiates and completes a substantial portion of its projects within the Food Forests & Water, Business Center and Finance Center Programs pursuant to cooperative agreements and contracts from the U.S. Agency for International Development. The revenue pursuant to these cooperative agreements and contracts was \$4,332,112 and \$3,331,443 for the years ended September 30, 2015 and 2014, respectively. Such revenue accounted for approximately 5.71 percent and 4.02 percent of total federal and non-federal grants, contributions, and cooperative agreement revenues during the years ended September 30, 2015 and 2014, respectively.

#### NOTE M—EMPLOYEE BENEFITS

The Institute contributes either 5 percent or 8 percent (based on years of service) of eligible employees' annual earnings, as defined in Plan agreements under a defined contribution plan. The amount contributed to the Plan for the years ended September 30, 2015 and 2014, was \$1,481,967 and \$1,336,224, respectively.

Notes to Consolidated Financial Statements—Continued

September 30, 2015 and 2014

#### NOTE N—RELATED PARTIES

During the year ended September 30, 2014, a board member provided a grant in the amount of \$30,500,000 conditioned upon meeting certain milestones through June 1, 2016. As of September 30, 2015, \$10,000,000 of this grant has been recognized as grant revenue, \$5,000,000 of which was recognized during the year ended September 30, 2015.

During the year ended September 30, 2015, a board member provided a grant in the amount of \$1,000,000 for a fellowship.

Additional board member contributions of \$680,094 and \$426,000 were recognized for the years ended September 30, 2015 and 2014, respectively.

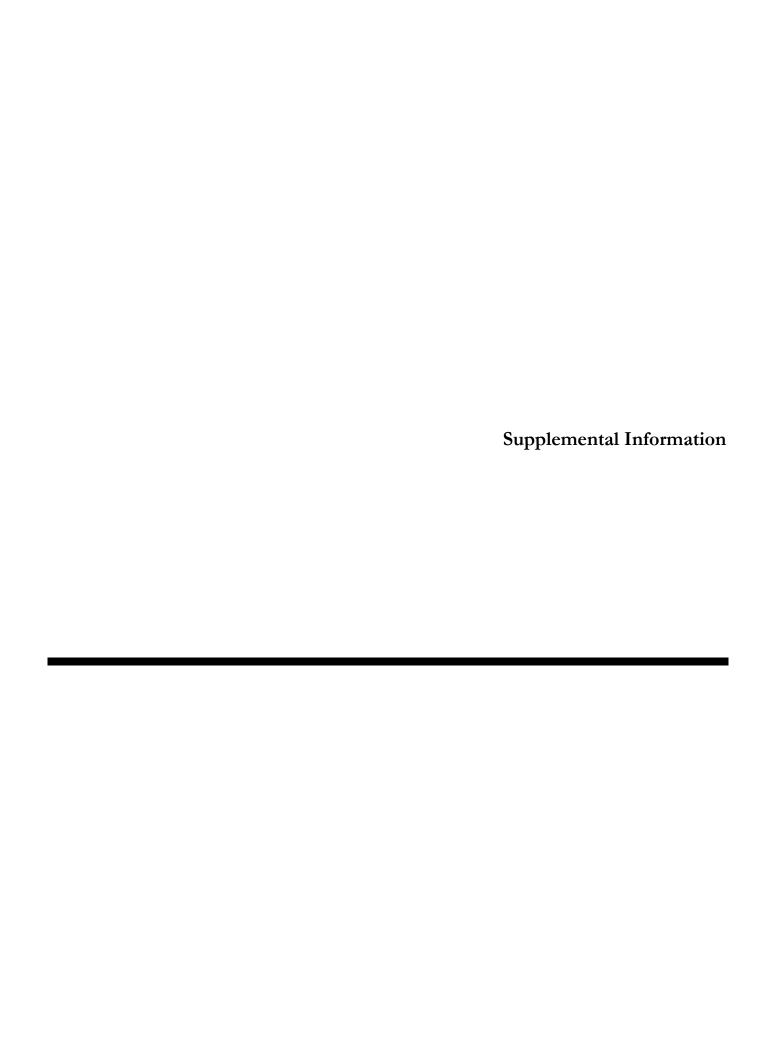
### NOTE O—SUBSEQUENT EVENTS

The Institute evaluated its September 30, 2015 consolidated financial statements for subsequent events through February 12, 2016, the date the financial statements were available to be issued.

On December, 01, 2015, the Institute drew \$2,000,000 on their term loan as well as entered into a swap agreement for this term loan with SunTrust Bank. The swap agreement bears a fixed interest rate of 3.44% per annum.

There was an outstanding balance of \$3,000.000 as of September 30, 2015 on the Institute's revolving line-of-credit agreement with SunTrust Bank for \$8,000,000 which bears interest at the daily floating London Interbank Offered Rate (LIBOR) plus 1.30%. This balance was paid off on December 02, 2015.

The Institute is not aware of any other subsequent events which would require recognition or disclosure in the consolidated financial statements.



Supplemental Schedule of Expenditures of Federal Awards

Year ended September 30, 2015

| Federal Grantor<br>Program Title   | Pass Through<br>Entity   | CFDA No.   | Contract No.  |   | Federal<br>Expenditures  |
|--|--|--|---|---|--|
| U.S. Agency for International Development: USAID Foreign Assistance for Programs Overseas - Forestry Legality Alliance Sustainable Landscapes, Clean Energy & Adaptation Strengthening Central Africa Env. Mgmt and Policy Support (SCAEMPS) Energy Efficiency and Renewable Energy Program LWA Collaboration on Biodiversity Analysis and Technical Support African and Latin American Resilience to Climate Change Restoring the Environment through Prosperity, Livelihoods and Conserving Ecosystems (REPLACE) Productive Landscapes (PROLAND) Mekong Adaptation and Resilience to Climate Change (Mekong) Total for U.S. Agency for International Development | N/A N/A N/A N/A Winrock International World Wildlife Fund Associates in Rural Development, Inc. Associates in Rural Development, Inc. Development Alternatives, Inc. | 98.001<br>98.001<br>98.001<br>98.001<br>98.001<br>98.001<br>98.001<br>98.001<br>98.001 | AID-EEM-A-00-09-0012-00<br>AID-OAA-A-13-00045<br>AID-660-A-14-00002<br>11/4/6349<br>RLA-A-00-07-0043<br>PLACE-IQC-WRI-001<br>AID-OOA-I-12-00032<br>AID-OOA-I-13-00058<br>1001620-11S-19951-00 | s | 925,585<br>1,491,752<br>1,652,980<br>43,351<br>23,654<br>3,387<br>62,469<br>73,856<br>55,078 |
| U.S. Department of Energy EC-LEDS US-China - Advanced coal tech collaboration  Building Sustainable, Energy Efficient and Connected Communities in India   | Alliance for Sustainable Energy<br>West Virginia University<br>N/A   | 81.087<br>81.087<br>81.117   | LXL-3-23251-01<br>10-733-WRI<br>DE-EE0006096/000  |   | 63,353<br>248,846<br>312,199<br>126,609  |
| Fossil Energy Research and Development  Total for U.S. Department of Energy  U.S. Environment Protection Agency Case Studies - Good Practices of Setting Science -Based GHG Emissions Reduction Goals  Total for U.S. Environment Protection Agency  | University of Illinois at Urbana-Champaign $$  | 81.089<br>N/A  | DE-FC26-05NT42588<br>EP-15-H-00279  |   | 44,262<br>483,070<br>14,000<br>14,000  |
| U.S. Department of Agriculture Environmental Quality Incentives Program Building Capacity for Sustainable Resources Management Total for U.S. Department of Agriculture  | Chesapeake Bay Foundation<br>N/A   | 10.912<br>10.684   | 69-3475-12-209<br>14-DG-11132762-129  |   | 74,317<br>27,311<br>101,628  |
| U.S. Geological Survey Improving Ecosystem Services Research and Practice Total for U.S. Geological Survey  Total Federal Expenditures   | N/A  | 15.808   | G14AC00171  |   | 10,000<br>10,000<br>4,940,810  |