

Financial statements As of September 30, 2001 and 2000 Together with report of independent public accountants



Report of independent public accountants

To the Board of **Directors** of World Resources Institute:

We have audited the accompanying statements of financial position of World Resources Institute (the Institute) as of September 30, 2001 and 2000, and the related statements of activities and cash flows for the years then ended. These financial statements and schedules referred to below are the responsibility of the Institute's management. Our responsibility is to express an opinion on these financial statements and schedules based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in **Government Auditing Standards**, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of World Resources Institute as of September 30, 2001 and 2000, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States.

In accordance with **Government Auditing Standards**, we have also issued a report dated November 30, 2001, on our consideration of the Institute's internal control over financial reporting and on our tests of its compliance with certain provision of laws, regulations, contracts, and grants. That report is an integral part of an audit performed in accordance with **Government Auditing Standards** and should be read in conjunction with this report in considering the results of our audit.

Our audit was performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedules of functional expenses are presented for purposes of additional analysis and are not a required part of the basic financial statements. This information has been subjected to the auditing procedures applied **in** our audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

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Vienna, Virginia November 30, 2001

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Statements of financial position As of September 30, 2001 and 2000

	2001	2000
Assets:		
Cash and cash equivalents, including \$119,980 of funds held for others at September 30, 2000	\$ 1,014,008	\$ 16,760,093
Grants and contracts receivable, net of allowance for doubtful accounts of \$185,064 and \$100,000, respectively	8,918,028	8,335,205
Investments	37,395,423	31,203,697
Furniture, fixtures, and equipment, net	1,161,672	1,308,527
Other assets	298,964	361,346
Total assets	\$ 48,788,095	\$ 57,968,868
Liabilities and net assets		
Liabilities:		
Accounts payable	\$ 543,328	\$ 804,461
Accrued salaries and benefits	373,763	344,817
Line of credit	1,000,000	
Funds held for others		119,980
Deferred revenue	45,474	255,676
Loan payable	341,798	447,718
Obligation under capital leases	73,872	118,409
Deferred rent	115,363	138,861
Total liabilities	2,493,598	2,229,922
Net assets:		
Unrestricted-		
Operating	202.786	202,781
Designated, working capital reserve	1,813,898	2,180,500
Designated, other	8,775,393	19,102,981
Total unrestricted	10,792,077	21,486,262
Temporarily restricted	10.502.420	9,252,684
Permanently restricted	25,000,000	25,000,000
Total net assets	46,294,497	55,738,946
Total liabilities and net assets	\$ 48,788,095	\$ 57,968,868

The accompanying notes are an integral part of these statements

	Unrestricted		I emporarily	Permanently	
Operating	Designated	Total	restricted	restricted	Total
7,055,249	 \$	\$ 7,055,249	\$ 8,693,326	ا به	\$15,748,575
2,301,222	1	2,301,222	1	1	2,301,222
(21,471)	(7,775,088)	(7,796,559)	1	1	(7,796,559)
2,919,102	(2,919,102)	1	1	I	1
238,304	1	238,304	1	1	238,304
19.195	1	19,195	-	1	19,195
12,511,601	(10,694,190)	1,817,411	8,693,326		10,510,737
7,443,590	1	7,443,590	(7,443,590)		
19,955,191	(10,694,190)	9,261,001	1,249,736		10,510,737
16,477,068	1	16,477,068	Ι	1	16,477,068
2,589,893	I	2,589,893	1	1	2,589,893
888,225	1	888,225	-	-	888,225
19,955,186	1	19,955,186	1	1	19,955,186
5	(10,694,190)	(10,694,185)	1,249,736	 	(9,444,449)
202,781	21,283,481	21,486,262	9,252,684	25,000,000	55,738,946
202,786	\$ 10,589,291	\$10,792,077	\$ 10,502,420	\$ 25,000,000	\$46,294,497

Revenues:	Grants and contributions	Federal grants and cooperative agreements	Investment loss, net	Support from endowment income	Publications	Other	Net assets released from restrictions	Total revenues	Expenses:	Policy, research, technical support, and communications	Administration	Development	Total expenses	Changes in net assets	Net assets, beginning of year	Net assets, end of year
Reven	Gran	Fede	Inve	Supp	Publi	Other	Net a	Total re	Expen	Polic	Admi	Deve	Total ex	Chang	Net as:	Net ass

		Unrestricted		Temporarily	Permanently	
	Operating	Designated	Total	restricted	restricted	Total
\$	2,509,432	ی م	\$ 2,509,432	\$ 6,914,306	 \$	\$ 9,423,738
	2,907,056	1	2,907,056	1	1	2,907,056
	807,680	2,888,614	3,696,294	1	1	3,696,294
	2,012,476	(2,012,476)	1	1	1	1
	110,882	1	110,882	I	1	110,882
	14,577	1	14,577	1	1	14,577
	8,362,103	876,138	9,238,241	6,914,306	1	16,152,547
	9,898,512	1	9,898,512	(9,898,512)	Ι	1
	18,260,615	876,138	19,136,753	(2,984,206)	1	16,152,547
-	14,399,902	I	14,399,902	1	1	14,399,902
	2,404,416	I	2,404,416	1	1	2,404,416
	930,234		930,234	1	1	930,234
-	17,734,552	-	17,734,552	-	1	17,734,552
	526,063	876,138	1,402,201	(2,984,206)	1	(1,582,005)
	(323,282)	20,407,343	20,084,061	12,236,890	25,000,000	57,320,951
\$	202,781	\$ 21,283,481	\$ 21,486,262	\$ 9,252,684	\$ 25,000,000	\$ 55,738,946
			Standard and State and State Income and the second state of the se	Constant was written and so the state of the second s		

Statements of cash flows For the years ended September 30, 2001 and 2000

		2001		2000
Cash flows from operating activities:				
Changes in net assets	\$	(9,444,449)	\$	(1,582,005)
Adjustments to reconcile changes in net assets to net cash (used in) provided by operating activities-				
Depreciation and amortization		424,561		423,276
Realized loss (gain) from sale of investments, net		3.353324		(11,150,518)
Unrealized loss on investments, net		4,664,676		9,184,476
Changes in assets and liabilities-				
Grants and contracts receivable		(582.823)		3507.875
Other assets		62,382		(105.233)
Accounts payable		(261,133)		230,604
Accrued salaries and benefits		28,946		(24,637)
Funds held for others		(119.980)		119,980
Deferred revenue		(210,202)		(34,391)
Deferred rent		(23.498)		44.238
Net cash (used in) provided by operating activities		(2,107,596)		613,665
Cash flows from investing activities:				
Proceeds from sale of investments		10,393,548		90,492,708
Purchases of investments	ł	(24,603,841)		(76,523,106)
Purchases of furniture, fixtures, and equipment		(277.739)		(268,544)
Nat cash (used in) provided by investing activities		(14,488,032)		13,701,058
Cash flows used in financing activities:		,		
Proceed from line of credit		1,000,000		
Payments on obligation under capital leases		(44,537)		(41,734)
Payments on loan payable		(105.920)		(34,076)
Nat cash provided by (used in) financing activities		849,543		(75.810)
Change in cash and cash equivalents	((15,746,085)		14,238,913
Cash and cash equivalents, beginning of year		16.760.093		2,521,180
Cash and cash equivalents, end of year	\$	1,014,008	\$	16.760 093
Supplemental disclosure of cash flow information:				
Cash paid for interest	\$	35,463	¢	40,412
	φ	55,405	ψ	40,412

The accompanying notes are an integral part of these statements. 4

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Notes to financial statements September 30, 2001 and 2000

1. Organization:

World Resources Institute (the Institute) is an independent research and policy institute founded in 1982 to help governments, environmental and development organizations, and private businesses address a fundamental question as to how societies can meet basic human needs and nurture economic growth without undermining the natural resource base and environmental integrity.

The Institute's work is carried out by a **140-member** interdisciplinary staff, strong in the sciences and economics and augmented by a network of advisors, collaborators, international fellows, and cooperating institutes in more than 50 countries. The Institute currently focuses on four broad themes: (1) promoting new paths for development, (2) halting the degradation of biological resources, (3) preventing dangerous human-caused change in the earth's climate, and (4) fostering sustainable enterprises.

The Internal Revenue Service has classified the Institute as exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, as a publicly supported not-for-profit organization.

2. Summary of significant accounting policies:

Classification of net assets

Contributions restricted as to time or purpose, by the donor, are recognized as temporarily restricted revenue when received. At such time when these restrictions are met, the temporarily restricted net assets are released. Contributions whose restrictions are met in the year received are recognized as unrestricted revenue.

Activities of the Institute are recorded in the following net asset categories:

Unrestricted funds

Operating -Accounts for unrestricted revenues and operating expenses of the Institute. Current investment earnings are available to support current operations.

Designated -Working capital reserve -Amounts designated by the Board of Directors of the Institute to be maintained as part of a reserve and used to support certain specific future activities as defined by the Board of Directors.

Designated – Other-Amounts designated by the Board of Directors to be used in a manner similar to an endowment are included in this fund.

Temporarily restricted

Represents revenues restricted to finance specific projects and programs as defined by the donors.

Permanently restricted

Represents funds that are restricted by donors requiring that the principal be invested in perpetuity. The earnings on these funds are unrestricted and are used for operations in accordance with a spending policy approved by the Board of Directors.

Revenue recognition

Revenue from federal grants and contracts is recorded currently as unrestricted revenue in amounts equivalent to the cost incurred. Amounts that have been received that have not been expended are recorded as deferred revenue. Amounts incurred over funds received are included in grants and contracts receivable.

Cash and cash equivalents

For purposes of reporting cash flows, the Institute considers all highly liquid investment instruments purchased with an initial maturity of three months or less to be cash equivalents.

Investments

The Institute records its investments at fair market value based on quoted market prices.

Furniture, fixtures and equipment

Furniture, fixtures, and equipment are recorded at cost. Depreciation is recorded on the straight-line basis over estimated useful lives that range from three to five years. Leasehold improvements are amortized over the shorter of their useful lives or the term of the lease.

Costs subject to audit

The Institute's costs under its government grants and cooperative agreements are subject to audit by the awarding agencies. Management of the Institute does not believe that the results of such audits would have a material impact on operations,

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

3. Cash and cash equivalents and investments:

As of September **30**, **2001** and 2000, cash and cash equivalents and investments were as follows:

	Market	t value
	2001	2000
Cash and cash equivalents	\$ 1,014,008	\$ 16,760,093
Domestic common stocks	25,045,564	31,203,697
Mutual funds	12,349,859	
Total	\$ 38,409,431	\$47,963,790

Investment income consists of the following for the years ended September 30, 2001 and 2000:

	 2001	2000
Realized (losses) gains, net	\$ (3,353,924)	\$11,150,518
Unrealized losses, net	(4,664,676)	(9,184,476)
Dividends and interest	506,657	1,945,998
Investment management fees	 (284,616)	(215,746)
	\$ (7.796.559)	\$ 3,696,294

4. Grants and contracts receivable:

Grants and contracts receivable are recorded at their net realizable values, Foreign governments comprised approximately 6 percent, U.S. Government 4 percent, and various Foundations and international organizations 90 percent of the balances at September 30.2001. Five foreign governments comprised approximately 36 percent, U.S. Government 8 percent, and various Foundations and international organizations 56 percent of the balances at September 30, **2000.**

As of September 30, 2001 and 2000, the Institute's net receivables of \$8,918,028 and \$6335,205, respectively, were due as follows:

	2001	2000
Less than one year	\$7,473,092	\$7,652,397
One to three years	1,630,000	782,808
Allowance for doubtful accounts	(185,064)	(100,000)
Total net receivable	\$8,918,028	\$8,335,205

5. Furniture, fixtures, and equipment:

Furniture, fixtures, and eauioment consist of the following at September 30, 2001 and 2000:

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|                                                   | 2001        | 2000        |
|---------------------------------------------------|-------------|-------------|
| Furniture and equipment                           | \$2,112,789 | \$2,044,916 |
| Leasehold improvements                            | 795,272     | 638,247     |
| Assets capitalized under capital lease agreements | 217,696     | 217,696     |
| Art work                                          | 8,825       | 8,825       |
| Subtotal                                          | 3,134,582   | 2,909,684   |
| Less- Accumulated depreciation and amortization   | 1,972,910   | 1,601,157   |
| Furniture, fixtures, and equipment, net           | \$1,161,672 | \$1,308,527 |
|                                                   |             |             |

## 6. Obligations under capital leases:

The Institute is obligated under capital lease agreements for certain copy equipment. The aggregate discounted lease payments are recorded as a liability. Obligations under capital leases and the fair market values of the related leased assets are capitalized and amortized over the related lease periods. Total assets capitalized pursuant to such agreements and the related accumulated amortization at September 30, 2001 and 2000, were as follows:

|                                    | 2001      | 2000      |
|------------------------------------|-----------|-----------|
| Equipment under capital lease      | \$217,696 | \$217,698 |
| Less- Accumulated amortization     | 184,274   | 134,296   |
| Equipment under capital lease, net | \$ 33,422 | \$ 83,400 |

The future minimum payments under the capital lease agreements and the present value of the net minimum payments as of September 30, 2001, are **as** follows:

| 2002                               | \$ 51,180 |
|------------------------------------|-----------|
| 2003                               | 18,686    |
| 2004                               | 9,177     |
| Total minimum payments             | 79,043    |
| Less- Amount representing interest | 5,171     |
| Obligation under capital lease     | \$ 73,872 |

Amortization expense and interest expense related to the capital leases were \$56,621 and \$45,870, respectively, for the years ended September 30, 2001 and 2000.

## 7. Office lease commitments and rent abatement:

The institute has entered into various operating lease agreements. During 1999, the Institute relocated to a new office building under a lease, which expires in

February 2009. The Institute has also entered into other operating leases primarily for **office** and telephone equipment, which expire at various dates through September 2004. As part of the office building lease, the Institute received one month of free rent. This rent abatement is being amortized on a straight-line basis over the life of the lease as a reduction of rent expense.

The future minimum annual rent payments for the year ended September 30, 2001, are as follows:

| 2002       | \$ 1,350,417 |
|------------|--------------|
| 2003       | 1,376,143    |
| 2004       | 1,431,543    |
| 2005       | 1,411,482    |
| 2006       | 1,439,742    |
| Thereafter | 3,469,015    |
| Total      | \$10,478,342 |

Rental expense for these leases was \$1,271,257 and \$1,253,574 for the years ended September 30, 2001 and 2000, respectively.

#### 8. Loans payable:

During fiscal year 1999, the Institute obtained a \$500,000 loan at Bank of America, NA. with a maturity date of March 31, 2004. The balance outstanding on this loan at September 30, 2001, was \$341,798. The interest rate on the loan is 6.55 percent. Interest expense for the years ending September 30, 2001 and 2000, was \$35,463 and \$40,412, respectively. The loan agreement contains a covenant which requires the Institute to maintain a minimum balance of \$720,000 in a collateral bank account.

In order to manage short-term cash flow effectively, the Institute uses a line of credit. During fiscal year 2001, the Institute obtained a \$3,000,000 line of credit at Bank of America, with a maturity date of March 31, 2002. The balance outstanding on this line of credit at September 30. 2001. was \$1,000,000. The interest rate on the line of credit is based on LIBOR plus 1.5 percent (4.16 percent at September 30, 2001). The loan agreement contains a covenant which requires the Institute to maintain a minimum unrestricted, unencumbered liquid assets of not less than \$3,000,000. Unrestricted, unencumbered liquid assets are defined as unrestricted, unencumbered marketable securities, and cash and cash equivalents.

Future minimum debt payments under the loan are as follows:

| 2002  | \$ 1,045,000 |
|-------|--------------|
| 2003  | 45,000       |
| 2004  | 251,798      |
| Total | \$1,341,798  |

#### 9. Funds held for others:

During fiscal year 2000, the Institute received \$869,980 from outside agencies to be distributed by the Institute to third-party recipients as directed by the outside agencies, The Institute has no discretion over how these funds are distributed following the third-parties' specific directions. No additional funds were received during fiscal year 2001.

## IO. Permanently restricted net assets:

In 1987, the MacArthur Foundation gave the Institute a challenge loan of \$12516,000 with the understanding that it would forgive this loan to the extent that the Institute raised qualifying matching funds under a comprehensive development program. The purpose of the challenge loan was to facilitate the establishment of a permanent endowment for the Institute.

After the Institute successfully met the terms of the Ioan agreement, an endowment was formally established at the level of \$25 million (cost basis) on January 1. 1991, with earnings on the corpus expendable to support any activities of the Institute. The Institute's Board of Directors adopted a policy statement entitled "Endowment Fund: Purposes, Goals, and Policies," which establishes spending rules for future withdrawals of earnings to cover portions of the Institute's annual operating budget while protecting the value of the endowment against inflation. Investment earnings from the endowment (net of investment expenses) are recognized as unrestricted designated revenue. During 2001 and 2000, \$2,919,102 and \$2,012,476, respectively, of these earnings were transferred from unrestricted designated to unrestricted operating net assets in accordance with the policy statement referred to above.

#### 11. Temporarily restricted net assets:

As of September 30, 2001 and 2000, temporarily restricted net assets are restricted for the following programs:

|                                          | <br>2001         | 2000            |
|------------------------------------------|------------------|-----------------|
| Climate, Energy and Pollution            | \$<br>368,070    | \$<br>700,751   |
| Biological Resources and Institutions    | 725,848          | 1,798,218       |
| Economics and Population                 | 483.857          | 345,801         |
| Global Forest Watch                      | 1398,629         | 1,020,765       |
| Institutions and Governance              | 1,401,306        | 1,351,944       |
| Management Institute for Environment and |                  |                 |
| Business                                 | 1,436,439        | 1,172,302       |
| Information                              | 3,788,597        | 758,396         |
| Special Studies                          | 317,808          | 1,576,885       |
| World Resources Report                   | 381,866          | 327,229         |
| Communications                           | <br>Cantonica    | 200,393         |
|                                          | \$<br>10,502,420 | \$<br>9,252,684 |

Net assets released from restrictions by incurring expenses satisfying their restricted purposes during the years ended September 30. 2001 and 2000, are as follows:

|                                                      | 2001            | 2000            |
|------------------------------------------------------|-----------------|-----------------|
| Climate, Energy and Pollution                        | \$<br>871,514   | \$<br>767.908   |
| Biological Resources and institutions                | 1,393,104       | 1,844,159       |
| Economics and Population                             | 334,725         | 180,924         |
| Global Forest Watch                                  | 518,791         |                 |
| Institutions and Governance                          | 781,021         | 1,115,000       |
| Management Institute for Environment and<br>Business | 986,481         | 1,715,202       |
| Information                                          | 718.225         | 428,748         |
| Special Studies                                      | 1,512,106       | 3,456,598       |
| World Resources Report                               | 327,229         | Landaux 17      |
| Communications                                       | <br>394         | 389,973         |
|                                                      | \$<br>7,443,590 | \$<br>9,898,512 |

#### 12. Significant contract:

The Institute initiates and completes a substantial portion of its projects within the institutions and Governance and Information Programs pursuant to a single cooperative agreement from the U.S. Agency for International Development. The revenue pursuant to this cooperative agreement approximated \$1,629,340 for the year ended September 30, 2001 and \$2,112,525 for the year ended September 30, 2000. Such revenue accounted for approximately 16 percent of total federal and nonfederal grants, contributions, and cooperative agreement revenues during the year ended September 30, 2000.

#### 13. Employee benefits:

The Institute contributes either 5 or 8 percent (based on years of service) of eligible employees' annual earnings, as defined in plan agreements, to individually owned tax-deferred annuity contracts under a defined contribution annuity plan. The amount contributed to the plan for the years ended September 30.2001 and 2000, was \$528,809 and \$458,981, respectively.

#### 14. Related-party transaction:

The Institute provides bookkeeping services for a foundation from which the Institute receives grant awards for research studies. During fiscal 2001 and 2000, the Institute recorded grant revenue of \$360,983 and \$967,422, respectively, from the foundation. In addition, the Institute received \$28,401 and \$43.206, respectively, from the foundation for bookkeeping services.

Schedule of functional expenses For the year ended September 30, 2001

|                                         |                          | Distantial                     |            |            |              | Management                   | Management   |                    |                           |                |                     |                |              |                   |
|-----------------------------------------|--------------------------|--------------------------------|------------|------------|--------------|------------------------------|--------------|--------------------|---------------------------|----------------|---------------------|----------------|--------------|-------------------|
|                                         | Climate<br>Energy<br>and | uiological<br>Resources<br>and | Economics  | World      | Institutions | Institute for<br>Environment | Information  | Special<br>Studies | Global<br>Forest<br>Watch | Communications | program<br>expenses | Administration | Development  | Total<br>expenses |
|                                         | Pollution                | Institutions                   | Population | Keport     | COVERNANCE   | 715 602                      | \$ 673,800   | \$ 832.338         | \$ 675,524                | \$ 402,523     | \$ 6,219,430        | \$ 1,332,134   | \$ 481,346   | \$ 8,032,910      |
| Salaries and stipends                   | \$ 507,739               | 110'298                        | \$ 401,823 | 700.016 \$ | 010'810 .    |                              | 101 676      | 218 555            | 161 498                   | 109.747        | 1,641,730           | 354,324        | 130,381      | 2,126,435         |
| Benefits                                | 134,187                  | 232,828                        | 106,394    | 87,363     | 214.912      | 010,481                      | 001 001      | 000°017            | 150.754                   | 111 613        | 2.041.000           | 84.428         | 42,847       | 2,168,275         |
| Research conferences                    | 14,706                   | 63,304                         | 97.379     | 35.740     | 330,084      | 406,722                      | 362,420      | 010'00+            | Locinci                   | 1005 av        | 105 43              | 2 398          | 485          | 67,274            |
| Communication expenses                  | 4,662                    | 47                             | 2,011      | 26,761     | 324          | 5.841                        | 19,807       | 9,958              | 007                       | (nnc'e)        |                     |                | 1            | TC8 721 C         |
| Institutional coop agreements/subgrants | 112.578                  | 140.246                        | 5,436      | 1          | 757.704      | 24,500                       | 652,874      | 125,305            | 339,184                   | 1              | 2,157.821           | '              |              | * 260 676         |
| Dublications avantas                    | 36.671                   | 17 074                         | 53.406     | 315,597    | 44.986       | 95,944                       | 288,777      | 227,807            | 21,668                    | 58,781         | 1,159,711           | 88.754         | 011.12       | C/C'R07'L         |
| and house formed                        | 345 03                   | 996 871                        | 35 756     | 72.377     | 138,803      | 53,381                       | 28,129       | 60,113             | 72,764                    | 13,926         | 674,250             | 55,190         | 62,683       | 192,123           |
| Start and board travel                  | C#/'DC                   | 002.011                        | 000 01     | 16 384     | 67 207       | 47,210                       | 98,162       | 18,073             | 46,729                    | 94,326         | 445,263             | 304,920        | 23,251       | 113,434           |
| Other direct expenses                   | 11,/64                   | C10.02                         | 500,E1     | 72 851     | 134.874      | 128,487                      | 137,954      | 153,212            | 94,223                    | 65,576         | 1,022,160           | 185,484        | 63,613       | 1,271,251         |
|                                         | CAP'70                   | 740'111                        |            | 0019       | 11 349       | 10.811                       | 11,608       | 12,892             | 7,928                     | 5,518          | 86,008              | 15,607         | 5,353        | 106,961           |
| Library and information services        | 5.334                    | 9.411                          | 170'0      | 0.100      |              | 2                            | 8            | 108                | 67                        | <b>\$</b>      | 723                 | 131            | <b>\$</b>    | 569               |
| Reproduction                            | 45                       | 79                             | 42         | 52         | 95           | 5                            | 8            |                    | -                         | 8 646          | 102 025             | 18.514         | 6,349        | 126,880           |
| Supplies and materials                  | 6,328                    | 11,163                         | 5,963      | 7.271      | 13,462       | 12,825                       | 13.770       | 667'61             | cot's                     |                | 6.750               | 1 226          | 421          | 8,406             |
| Postade                                 | 419                      | 739                            | 395        | 482        | 892          | 850                          | 912          | 1,013              | 623                       | \$             | 2010                |                |              | 975 379           |
|                                         |                          |                                | USC 3      | 7755       | 14 358       | 13.678                       | 14,685       | 16,310             | 10,030                    | 6,981          | 108,812             | 19,/45         | 0,114        | and the second    |
| lelephone and cables                    | 0./49                    | 006.11                         |            | 919 61     | 867.56       | 22.604                       | 24,270       | 26,954             | 16,576                    | 11,537         | 179,825             | 32,632         | 11,191       | 223,648           |
| Equipment rental and maintenance        | 11,153                   | 19,0/0                         | 110'01     | 010'71     |              | 77 776                       | 29 232       | 32.465             | 19,966                    | 13,895         | 216.593             | 39,304         | 13,480       | 269,377           |
| Other                                   | 13.433                   | 23.699                         | 12,660     | 154.01     | 000'07       |                              |              | 0.000 DTC          | 1 676 810                 | ROK 148        | 16.126.507          | 2,534,791      | 869,327      | 19,530,62         |
| Subtotal                                | 978,928                  | 1,668,660                      | 821,918    | 995,568    | 2,600,876    | 1,780,382                    | 2,538,133    | C/0'EI7'7          | 610'070'I                 |                | 250 554             | 55 102         | 18.898       | 424,561           |
| Denreciation and amortization           | 21.280                   | 36,274                         | 17,867     | 21.642     | 56,538       | 38,702                       | 55,174       | 48,239             | 35,364                    | 19,401         | inc'nec             |                | 300 000      | 10 065 185        |
|                                         |                          |                                |            | 1010 210 1 | 2 657 414    | 1 819.084                    | 2,593,307    | 2,267,314          | 1,662,183                 | 915,629        | 16,477,068          | 2,589,893      | C77'999      | 01'CCR'R1         |
| fotal expenses                          | 1,000,208                | 1.704.934                      | C0/.600    | 017'110'1  | CFF 305      | 271 302                      | 386.771      | 338,152            | 247,901                   | 136.559        | 2,457,423           | (2,589,893)    | 132.470      | 1                 |
| Allocation of administration costs      | 149,173                  | 254.277                        | 125,241    | 60/1CL     | 1053746      | \$ 2.090.386                 | \$ 2,980,078 | \$ 2,605,466       | \$1,910,084               | \$ 1,052,188   | \$ 18,934,491       | -              | \$ 1.020.695 | \$ 19.955.186     |

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integral part of this schedule

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Schedule of functional expenses For the year ended September 30, 2000

|                                         |            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                               | Polic                    | y, research, tech   | Policy, research, technical support, and communications programs | d communication | is programs  |                  | The second second second |                  |                |              |               |
|-----------------------------------------|------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|--------------------------|---------------------|------------------------------------------------------------------|-----------------|--------------|------------------|--------------------------|------------------|----------------|--------------|---------------|
|                                         | Energy     | Resources<br>and                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Economics<br>and              | World<br>Resources       | Institutions<br>and | Management<br>Institute for<br>Environment                       | Information     | Special      | Giobal<br>Forest | Communications           | Total<br>program | Administration | Development  | Total         |
| Salaries and stipends                   | \$ 349,966 | 115000 \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | \$ 393,645                    | \$ 498,534               | \$ 805,521          | 5 767,612                                                        | \$ 488,609      | \$ 358,712   | \$ 490,946       | \$ 5/3,133               | \$ 5,615,211     | \$ 1,263,111   | \$ 522,668   | \$ 7,400,990  |
| Benefits                                | 101,278    | 260,573                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 112,199                       | 143,026                  | 222,171             | 216,286                                                          | 138,256         | 96,107       | 137,991          | 158.734                  | 1,586,621        | 359,871        | 147,997      | 2,094,489     |
| Research conferences                    | 21,022     | 216,499                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 71,422                        | 23,547                   | 279,345             | 404.368                                                          | 227,864         | 148,118      | 129,096          | 58,136                   | 1,579,417        | 22,729         | 39,590       | 1,641,736     |
| Communication expenses                  | 2,769      | 6.169                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 9,169                         | 15,144                   | 6,619               | 6,930                                                            | 208             | 6.053        | 5,587            | 160,298                  | 221,946          | 397            | 120          | 222,463       |
| Institutional coop agreements/subgrants | 234,725    | (5.412)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 2.700                         | I                        | 973,894             | 7,500                                                            | 84,948          | 161,852      | 23,469           | 2,894                    | 1,486,570        | 1              | 1            | 1,486,570     |
| Publications expenses                   | 12,669     | 57.616                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 45,569                        | 185,792                  | 53.078              | 50,919                                                           | 61,477          | 62,363       | 211,956          | 99,385                   | 840,824          | 904            | 7,227        | 848,955       |
| Staff and board travel                  | 30,950     | 217,464                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 23,280                        | 23,229                   | 196,536             | 79,963                                                           | 78,539          | 63,882       | 78,059           | 7,720                    | 799,622          | 134,710        | 61,209       | 995,541       |
| Other direct expenses                   | 10,036     | 58,982                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 13,534                        | 16,294                   | 98,018              | 43,416                                                           | 23,803          | 29,741       | 47,348           | 95,567                   | 436,739          | 287,228        | 21,636       | 745,603       |
| Rent                                    | 47,512     | 153,290                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 60,102                        | 81,377                   | 149,289             | 141,310                                                          | 91.549          | 68,743       | 98,938           | 103,610                  | 995,720          | 185,923        | 71,931       | 1,253,574     |
| Library and information services        | 3,818      | 12,317                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 4,829                         | 6:239                    | 11,995              | 11,354                                                           | 7.356           | 5,523        | 7,950            | 8,325                    | 80,006           | 14,939         | 5,780        | 100,725       |
| Reproduction                            | 96         | 310                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 122                           | 165                      | 302                 | 286                                                              | 185             | 139          | 200              | 210                      | 2.015            | 376            | 146          | 2,537         |
| Supplies and materials                  | 4,585      | 14,794                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 5,801                         | 7,854                    | 14.408              | 13.638                                                           | 8.835           | 6,635        | 9,549            | 10,000                   | 660'96           | 17,944         | 6,942        | 120,985       |
| Postage                                 | 319        | 1.028                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 403                           | 546                      | 1,001               | 947                                                              | 614             | 461          | 663              | 695                      | 6.677            | 1,247          | 482          | 8,406         |
| Telephone and cables                    | 978        | 3.154                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 1.237                         | 1.674                    | 3.071               | 2,907                                                            | 1,884           | 1,414        | 2.036            | 2,132                    | 20,487           | 3,825          | 1,480        | 25,792        |
| Equipment rental and maintenance        | 7,172      | 23,138                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 9,072                         | 12,284                   | 22,534              | 21.330                                                           | 13,819          | 10,376       | 14,934           | 15,639                   | 150,298          | 28,064         | 10.858       | 189,220       |
| Other                                   | 6.583      | 21,239                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 8,328                         | 11,275                   | 20,685              | 19.579                                                           | 12,685          | 9,525        | 13,708           | 14.356                   | 137,963          | 25,761         | 9966         | 173,690       |
| Subtotal                                | 834,500    | 1,929,672                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 761.412                       | 1.027.280                | 2,858,467           | 1,791,345                                                        | 1.240,631       | 1,029,644    | 1,272,430        | 1,310,834                | 14,056,215       | 2,347,029      | 908,032      | 17,311,276    |
| Depreciation and amortization           | 20.404     | 47,182                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 18.617                        | 25,118                   | 69,892              | 43,800                                                           | 30,335          | 25.176       | 31.112           | 32.051                   | 343,687          | 57.387         | 22,202       | 423,276       |
| Total expenses                          | 854,904    | 1,976,854                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 780,029                       | 1.052,398                | 2,928.359           | 1,835,145                                                        | 1,270,966       | 1,054,820    | 1,303,542        | 1,342,885                | 14,399,902       | 2,404,416      | 930,234      | 17,734,552    |
| Allocation of administration costs      | 134.085    | 310.055                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 122.342                       | 165,061                  | 459.291             | 287,829                                                          | 199.341         | 165,441      | 204,451          | 210,621                  | 2,258,517        | (2.404,416)    | 145,899      | "             |
| Total expenses after allocations        | \$ 988,989 | <b>\$</b> 2.286.909                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$ 902.371                    | \$ 1.217.459             | \$ 3,387,650        | \$ 2,122,974                                                     | \$ 1,470,307    | \$ 1,220,261 | \$ 1,507,993     | \$ 1,553,506             | \$ 16,658,419    | "              | \$ 1,076,133 | \$ 17,734,552 |
|                                         |            | The second | Constant in the second second | Street a Million of Mar. |                     |                                                                  |                 |              |                  |                          |                  |                |              |               |