Consolidated Financial Statements and Report of Independent Certified Public Accountants

World Resources Institute and Subsidiary

September 30, 2006 and 2005

# Contents

| Report of Independent Certified Public Accountants                                | 3     |
|---|-------|
| Consolidated Financial Statements   |       |
| Consolidated Statements of Financial Position                                     | 4     |
| Consolidated Statements of Activities and Changes in Net Assets                   | 5–6   |
| Consolidated Statements of Cash Flows   | 7     |
| Notes to Consolidated Financial Statements  | 8–16  |
| Supplemental Information  |       |
| Report of Independent Certified Public Accountants on<br>Supplemental Information | 18    |
| Schedule of Functional Expenses   | 19–20 |



# Report of Independent Certified Public Accountants

Board of Directors World Resources Institute and Subsidiary

We have audited the accompanying consolidated statements of financial position of the World Resources Institute and Subsidiary (the Institute) as of September 30, 2006 and 2005, and the related consolidated statements of activities, the consolidated changes in net assets, and the consolidated cash flows for the years then ended. These consolidated financial statements are the responsibility of the Institute's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America as established by the American Institute of Certified Public Accountants and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Institute's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Institute as of September 30, 2006 and 2005, and the consolidated changes in its net assets and its consolidated cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued a report dated December 8, 2006, on our consideration of the Institute's internal control over financial reporting, and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance, and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audits.

McLean, Virginia December 8, 2006 Grant Thouton us

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# Consolidated Statements of Financial Position

| September 30,  | · . | 2006          | 2005       |
|--|-----|---------------|------------|
|  |     |               |            |
| Assets   |     |               |            |
| Cash and cash equivalents                              | \$  | 629,200 \$    | 1,845,63   |
| Cash restricted-held for others                        |     | 1,352,133     | 1,304,55   |
| Total cash and cash equivalents                        |     | 1,981,333     | 3,150,19   |
| Grants, pledges and contracts receivable, net (Note C) |     | 12,352,349    | 6,705,99   |
| Investments (Note B)                                   |     | 39,769,959    | 39,503,42  |
| Other assets   |     | 693,749       | 394,36     |
| Furniture, fixtures, and equipment, net (Note D)       |     | 516,761       | 544,49     |
| Total Assets   | \$  | 55,314,151 \$ | 50,298,483 |
|  |     |               | 1          |
| Liabilities and Net Assets                             |     |               |            |
| Liabilities  |     |               |            |
| Accounts payable                                       | \$  | 1,001,834 \$  | 1,161,850  |
| Accrued salaries and benefits                          |     | 494,130       | 419,99     |
| Obligation under capital leases (Note E)               |     | 104,526       | 65,923     |
| Deferred rent  |     | 274,343       | 33,794     |
| Deferred revenue                                       |     | 106,768       | 826,328    |
| Funds held for others                                  |     | 1,353,987     | 1,306,407  |
| Total Liabilities                                      |     | 3,335,588     | 3,814,300  |
| Net Assets   |     |               |            |
| Unrestricted:  |     |               |            |
| Operating  |     | 111,630       | 111,630    |
| Designated-working capital reserve                     |     | 2,602,839     | 2,375,504  |
| Designated-other                                       |     | 11,061,649    | 9,848,299  |
|  |     | 13,776,118    | 12,335,433 |
| Temporarily restricted                                 |     | 13,102,445    | 9,048,750  |
| Permanently restricted                                 |     | 25,100,000    | 25,100,000 |
| l'otal Net Assets                                      | ·   | 51,978,563    | 46,484,183 |
| Total Liabilities and Net Assets                       | \$  | 55,314,151 \$ | 50,298,483 |

Consolidated Statements of Activities and Changes in Net Assets

Year ended September 30, 2006

|   |                  |              | Unrestricted  |               | Temporarily   | Permanently   |            |
|---|------------------|--------------|---------------|---------------|---------------|---------------|------------|
|   |                  | Operating    | Designated    | Total         | Restricted    | Restricted    | Total      |
| Revenues  |                  |              |               |               |               |               |            |
| Grants/contributions and contracts                  | <del>(9</del> 9≖ | 6,563,251 \$ | <b>⇔</b><br>  | 6,563,251 \$  | 11,219,489 \$ | <b>⇔</b><br>  | 17,782,740 |
| Federal grants and cooperative agreements           |                  | 5,290,187    | I             | 5,290,187     | ı             | 1             | 5,290,187  |
| Investment return, net (Note B)                     |                  | 56,712       | 3,266,799     | 3,323,511     | 1             | 1             | 3,323,511  |
| Support from endowment income                       |                  | 1,826,114    | (1,826,114)   | 1             | 1             | 1             | l          |
| Publications  |                  | 38,487       | 1             | 38,487        | 1             | l             | 38,487     |
| Other   |                  | 58,782       | 1             | 58,782        | 1             | 1             | 58,782     |
| Net assets released from program restrictions       |                  | 7,165,794    | -             | 7,165,794     | (7,165,794)   |               |            |
| Total Revenue                                       |                  | 20,999,327   | 1,440,685     | 22,440,012    | 4,053,695     | 1             | 26,493,707 |
| Expenses  Dolling recease the technical suppose and |                  |              |               |               |               |               |            |
| communications programs                             |                  | 17,076,707   | ļ             | 17,076,707    | 1             | •             | 17,076,707 |
| Administration                                      | )                | 2,337,611    | ļ             | 2,337,611     | 1             | ļ             | 2,337,611  |
| Development   |                  | 1,585,009    |               | 1,585,009     |               |               | 1,585,009  |
| Total Expenses                                      |                  | 20,999,327   | 1             | 20,999,327    |               |               | 20,999,327 |
| Change in Net Assets                                |                  | 1            | 1,440,685     | 1,440,685     | 4,053,695     | *****         | 5,494,380  |
| Net Assets, beginning of year                       |                  | 111,630      | 12,223,803    | 12,335,433    | 9,048,750     | 25,100,000    | 46,484,183 |
| Net Assets, end of year                             | <b>\$</b>        | 111,630 \$   | 13,664,488 \$ | 13,776,118 \$ | 13,102,445 \$ | 25,100,000 \$ | 51,978,563 |

Consolidated Statements of Activities and Changes in Net Assets--Continued

Year ended September 30, 2005

|   |                 |              | Unrestricted  |               | Temporarily  | Permanently   |            |
|---|-----------------|--------------|---------------|---------------|--------------|---------------|------------|
|   |                 | Operating    | Designated    | Total         | Restricted   | Restricted    | Total      |
| Revenues                                      |                 |              |               |               |              |               |            |
| Grants/contributions and contracts            | 69-             | 6,843,685 \$ | <del>∽</del>  | 6,843,685 \$  | 5,479,655 \$ | <del>\$</del> | 12,323,340 |
| Federal grants and cooperative agreements     |                 | 3,954,631    | 1             | 3,954,631     | 1            | -             | 3,954,631  |
| Investment return, net (Note B)               |                 | 39,008       | 5,348,203     | 5,387,211     | 1            | 1             | 5,387,211  |
| Support from endowment income                 |                 | 2,730,515    | (2,730,515)   | ł             | 1            | !             |            |
| Publications                                  |                 | 36,227       | 1.            | 36,227        | 1            | i             | 36,227     |
| Other   |                 | 8,769        | I             | 8,769         | 1            | 1             | 8,769      |
| Net assets released from program restrictions | l               | 6,404,664    | -             | 6,404,664     | (6,404,664)  |               |            |
| Total Revenue                                 |                 | 20,017,499   | 2,617,688     | 22,635,187    | (925,009)    | 1             | 21,710,178 |
| Expenses                                      |                 |              |               |               |              |               |            |
| Policy research, technical support, and       |                 |              |               |               |              |               |            |
| communications programs                       |                 | 16,364,463   | I             | 16,364,463    |              | i             | 16,364,463 |
| Administration                                |                 | 2,161,034    | İ             | 2,161,034     | 1            | 1             | 2,161,034  |
| Development                                   | Į               | 1,582,890    | 1             | 1,582,890     |              |               | 1,582,890  |
| Total Expenses                                |                 | 20,108,387   |               | 20,108,387    |              |               | 20,108,387 |
| Change in Net Assets                          |                 | (90,888)     | 2,617,688     | 2,526,800     | (925,009)    | 1             | 1,601,791  |
| Net Assets, beginning of year                 |                 | 202,518      | 9,606,115     | 9,808,633     | 9,973,759    | 25,100,000    | 44,882,392 |
| Net Assets, end of year                       | <del>69</del> . | 111,630 \$   | 12,223,803 \$ | 12,335,433 \$ | 9,048,750 \$ | 25,100,000 \$ | 46,484,183 |

Consolidated Statements of Cash Flows

| Year ended September 30,  |      | 2006         | 2005         |
|---|------|--------------|--------------|
|   |      |              |              |
| Change in Cash and Cash Equivalents                                     |      |              |              |
| Cash Flows from Operating Activities                                    |      |              |              |
| Change in net assets  | \$   | 5,494,380 \$ | 1,599,297    |
| Adjustments to reconcile change in net assets to                        |      |              | , ,          |
| net cash from operating activities:                                     |      |              |              |
| Depreciation and amortization   |      | 272,837      | 236,612      |
| Bad debt expense  |      | (8,804)      | 50,000       |
| Loss from disposal of equipment   |      | 39,015       |              |
| Realized gain from sale of investments                                  |      | (1,852,461)  | (2,247,635)  |
| Unrealized gain on investments  |      | (1,386,700)  | (3,063,812)  |
| Changes in operating assets and liabilities:                            |      | (1,000,00)   | (3,003,012)  |
| Cash resticted - held for others  |      | (47,580)     | (24,572)     |
| Grants and contracts receivable   |      | (5,637,547)  | 569,036      |
| Other assets  |      | (299,382)    | (169,321)    |
| Accounts payable  |      | (160,016)    | 302,984      |
| Accrued salaries and benefits   |      | 74,132       | 6,225        |
| Funds held for others   |      | 47,580       | 22,718       |
| Deferred rent   |      | 240,549      | (10,138)     |
| Deferred revenue  |      | (719,558)    | 607,946      |
| Net Cash Used in Operating Activities                                   |      | (3,943,555)  | (2,120,660)  |
| Cash Flows from Investing Activities                                    |      |              |              |
| Proceeds from sales of investments                                      |      | 14,506,768   | 15,214,017   |
| Purchase of investments   |      | (11,534,137) | (12,721,465) |
| Purchase of furniture, fixtures, and equipment                          |      | (284,117)    | (236,612)    |
| Net Cash Provided by Investing Activities                               |      | 2,688,514    | 2,255,940    |
| Cash Flows from Financing Activities                                    |      |              |              |
| Borrowings (Payments) on capital lease obligations                      | -    | 38,603       | (34,920)     |
| Net Cash Provided by (Used in) Financing Activities                     |      | 38,603       | (34,920)     |
| Net (Decrease) Increase in Cash and Cash Equivalents                    |      | (1,216,438)  | 100,360      |
| Cash and Cash Equivalents, beginning of year                            |      | 1,845,638    | 1,745,278    |
| Cash and Cash Equivalents, end of year                                  | \$   | 629,200 \$   | 1,845,638    |
|   |      |              |              |
| Supplemental Disclosure of Cash Flow Information Cash paid for interest | . \$ | 10,354 \$    | 5,872        |

Notes to Consolidated Financial Statements

September 30, 2006 and 2005

#### NOTE A—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization and Principles of Consolidation

World Resources Institute (the Institute) is an independent research and policy institute founded in 1982 to help governments, environmental and development organizations, and private businesses address a fundamental question as to how societies can meet basic human needs and nurture economic growth without undermining the natural resource base and environmental integrity.

The Institute's work is carried out by an approximately 140-member interdisciplinary staff, strong in sciences and economics, and augmented by a network of advisors, collaborators, international fellows, and cooperating institutes in more than 50 countries. The Institute currently focuses on four goals: (1) Access, (2) Ecosystems & People, (3) Climate, and (4) Markets & Enterprises.

The Internal Revenue Service (IRS) has classified the Institute as exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC), as a publicly supported not-for-profit organization.

The World Resources Institute Fund (WRIF) is a not-for-profit organization created in 1986 as a supporting organization to the Institute, and is included in these consolidated financial statements. Prior to fiscal year 2002, and after 2003, WRIF had no activities. In 2002 and 2003, WRIF activities included the operation of a capital campaign. Such activities have been shifted to the Institute since. WRIF is currently used to record investment activities for the African Centre for Technology Studies (ACTS) endowment (see note H). The IRS has classified WRIF as exempt from federal income taxes under Section 501(c)(3) of the IRC. WRIF is an entity described under Section 509(a)(3) of the IRC and, therefore, not a private foundation.

#### Basis of Presentation

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Classification of Net Assets

Activities of the Institute are recorded in the following net asset categories:

Operating-Unrestricted revenues and operating expenses of the Institute. Current investment earnings are available to support current operations.

Designated—Working Capital Reserve—Amounts designated by the Board of Directors of the Institute to be maintained as part of a reserve and used to support certain specific future activities as defined by the Board of Directors.

Designated-Other-Amounts designated by the Board of Directors to be used in a manner similar to an endowment.

Notes to Consolidated Financial Statements—Continued

September 30, 2006 and 2005

# NOTE A—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES—Continued

#### Classification of Net Assets—Continued

Temporarily Restricted—Contributions restricted, as to time or purpose, by the donor. When the purpose or time period restriction is met, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions.

Permanently Restricted—Funds that are restricted by donors requiring that the principal be invested in perpetuity. The earnings on these funds are unrestricted and are used for operations in accordance with a spending policy approved by the Board of Directors.

#### Revenue Recognition

Contributions, including unconditional promises to give, are recognized as revenue in the period received. Contributions are reported as increases in the appropriate category of net assets, except for the contributions that impose restrictions that are met in the same fiscal year they are received, which are included in unrestricted revenues.

Income from grants and contracts is currently recorded as unrestricted revenue when the costs are incurred. Amounts received that have not been expended are recorded as deferred revenue. The amount of expenses incurred in excess of funds received is included in grants and contracts receivable.

#### Cash and Cash Equivalents

For purposes of reporting cash flows, the Institute considers all highly liquid investment instruments purchased with an initial maturity of three months or less to be cash equivalents.

#### Investments

The Institute records its investments at fair market value based on quoted market prices, except for limited liability partnerships, which are recorded at estimated values.

#### Furniture, Fixtures and Equipment

Furniture, fixtures, and equipment are recorded at cost. Depreciation is recorded on the straight-line basis over estimated useful lives that range from three to five years. Leasehold improvements are amortized over the shorter of their useful lives or the lease term. Assets purchased under a capital lease are recorded as an asset and a corresponding obligation at the beginning of the lease term. The recorded amount is equal to the present value of the minimum lease payments. Leased assets are amortized over the shorter of their useful lives or the lease term. When assets are retired or sold, the related cost and accumulated depreciation are removed from the accounts, and any gain or loss arising from such disposition is included in the consolidated statement of activities.

Notes to Consolidated Financial Statements—Continued

September 30, 2006 and 2005

## NOTE A—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES—Continued

#### Costs Subject to Audit

The Institute's costs under its government grants and cooperative agreements are subject to audit by the awarding agencies. Management of the Institute does not believe that the results of such audits would have a material impact on the financial position and operating results of the Institute.

#### Use of Estimates

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Concentration of Credit Risk

Cash is held at financial institutions in excess of federally insured amounts. At September 30, 2006 and 2005, \$785,804 and \$1,533,080 respectively, were held at these institutions. The Institute has not incurred any losses on these funds.

#### **NOTE B—INVESTMENTS**

Investments were as follows as of September 30:

|  | <br>2006                                  | <br>2005                                  |
|--|---|---|
| Short-term investments<br>Limited liability partnerships<br>Equities | \$<br>426,775<br>18,052,667<br>21,290,517 | \$<br>599,814<br>16,697,933<br>22,205,682 |
| Total  | \$<br>39,769,959                          | \$<br>39,503,429                          |
|  |   |   |

Investment return consists of the following for the years ended September 30:

|   | 2006   | <br>2005   |
|---|--|--|
| Realized gains Unrealized gains Dividends and interest Investment management fees and foreign taxes | \$<br>1,852,461<br>1,386,700<br>322,555<br>(238,205) | \$<br>2,247,635<br>3,063,803<br>290,294<br>(214,521) |
| Total   | \$<br>3,323,511                                      | \$<br>5,387,211                                      |

Notes to Consolidated Financial Statements—Continued

September 30, 2006 and 2005

## NOTE C-GRANTS, PLEDGES, AND CONTRACTS RECEIVABLE

Grants, pledges and contracts receivable are recorded at their net realizable values. The mix of receivables as of September 30 was as follows:

|                                       | 2006 | 2005 |
|---------------------------------------|------|------|
| U.S. government                       | . 8% | 9%   |
| Foundations                           | 7%   | 23%  |
| Foreign governments                   | 12%  | 29%  |
| International organizations           | 1%   | 7%   |
| Corporations, individuals, and others | 72%  | 32%  |
|                                       | 100% | 100% |

As of September 30, the Institute's receivables were due as follows:

|  | <br>2006   | <br>2005  |
|--|--|---|
| Less than one year One to four years Allowance for doubtful accounts Unamortized discount on receivables | \$<br>6,517,467<br>6,649,611<br>(152,891)<br>(661,837) | \$<br>5,877,913<br>1,041,410<br>(161,695)<br>(51,630) |
| Grants, pledges, and contracts receivable, net   | \$<br>12,352,349                                       | \$<br>6,705,998                                       |

# NOTE D-FURNITURE, FIXTURES, AND EQUIPMENT

Furniture, fixtures, and equipment consist of the following at September 30:

|   | <br>2006                                       | 2005   |
|---|--|--|
| Furniture and equipment Leasehold improvements Equipment under capital lease agreements Artwork | \$<br>1,863,239<br>805,059<br>112,675<br>8,825 | \$<br>1,735,145<br>803,806<br>170,675<br>8,825 |
| Less: accumulated depreciation and amortization   | <br>2,789,798<br>(2,273,037)                   | 2,718,451<br>(2,173,953)                       |
| Furniture, fixtures, and equipment, net   | \$<br>516,761                                  | \$<br>544,498                                  |

Notes to Consolidated Financial Statements—Continued

September 30, 2006 and 2005

#### NOTE E-OBLIGATIONS UNDER CAPITAL LEASES

The Institute is obligated under capital lease agreements for certain copy equipment. The aggregate discounted lease payments are recorded as a liability. Obligations under capital leases and the fair market values of the related leased assets are capitalized and amortized over the related lease periods. Total assets capitalized pursuant to such agreements, and the related accumulated amortization at September 30, were as follows:

|   | <br>2006                  | 2005                       |
|---|---------------------------|----------------------------|
| Equipment under capital lease<br>Less: accumulated amortization | \$<br>112,675<br>(20,292) | \$<br>170,675<br>(113,973) |
| Equipment under capital lease, net                              | \$<br>92,383              | \$<br>56,702               |

The future minimum lease payments under the capital lease agreements and the present value of the minimum lease payments are as follows:

| ptember 30,                             |        |          |
|---|--------|----------|
| 2007                                    | \$     | 26,104   |
| 2008                                    |        | 26,104   |
| 2009                                    |        | 26,104   |
| 2010                                    |        | 26,104   |
| 2011                                    |        | 15,316   |
| Thereafter                              |        | 1,132    |
| Total future minimum lease payments     |        | 120,864  |
| Less: amount representing interest      |        | (16,338) |
| Present value of minimum lease payments | *<br>* | 104,526  |

Interest expense related to the capital leases was \$4,696 and \$5,872 respectively, for the years ended September 30, 2006 and 2005.

#### NOTE F—OFFICE LEASE COMMITMENTS AND RENT ABATEMENT

The Institute has entered into various operating lease agreements. During 2006, the Institute renegotiated and extended its current lease, under an agreement which expires in February 2019. As part of the office building lease, the Institute received two months of free rent. This rent abatement is being amortized on a straight-line basis over the life of the lease as a reduction of rent expense.

Notes to Consolidated Financial Statements—Continued

September 30, 2006 and 2005

#### NOTE F-OFFICE LEASE COMMITMENTS AND RENT ABATEMENT-Continued

The future minimum lease payments as of September 30, 2006, are as follows:

| 2007       | \$ 1,642,763 |
|------------|--------------|
| 2008       | 1,886,408    |
| 2009       | 1,928,84     |
| 2010       | 1,972,229    |
| 2011       | 2,016,592    |
| Thereafter | 16,240,950   |

Rental expense for these leases was \$1,569,798 and \$1,595,688 for the years ended September 30, 2006 and 2005, respectively.

#### NOTE G-LOANS PAYABLE

During fiscal year 2006, the Institute obtained a margin loan of \$1,000,000 from Citigroup Smith Barney with an open maturity date. The interest rate on the line-of-credit was based on London Interbank Offered Rate (LIBOR) as published in The Wall Street Journal "Money Rates" table two business dates after the date the line-of-credit is requested. The balance outstanding on this loan at September 30, 2006 was \$-0-.

#### NOTE H—FUNDS HELD FOR OTHERS

The Ford Foundation gave a grant (for endowment) of \$1,200,000 to ACTS (an unrelated organization) in Nairobi, Kenya. ACTS requested the Institute to hold the funds in an interest-bearing account until further notice, earning interest of \$152,133 as of September 30, 2006.

In addition, \$1,854 is being held for Millennium Ecosystem Assessment as of September 30, 2006.

Notes to Consolidated Financial Statements—Continued

September 30, 2006 and 2005

## NOTE I—PERMANENTLY RESTRICTED NET ASSETS

In 1987, the MacArthur Foundation gave the Institute a challenge loan of \$12,516,000 with the understanding that it would forgive this loan to the extent that the Institute raised qualifying matching funds under a comprehensive development program. The purpose of the challenge loan was to facilitate the establishment of a permanent endowment for the Institute.

After the Institute successfully met the terms of the loan agreement, an endowment was formally established at the level of \$25 million (cost basis) on January 1, 1991, with earnings on the corpus expendable to support any activities of the Institute. The Institute's Board of Directors adopted a policy statement entitled Endowment Fund: Purposes, Goals, and Policies, which establishes spending rules for future withdrawals of earnings to cover portions of the Institute's annual operating budget while protecting the value of the endowment against inflation. Investment earnings from the endowment (net of investment expenses) are recognized as unrestricted designated revenue. During 2006 and 2005, \$1,224,216 and \$1,938,380, respectively, of these earnings were transferred from unrestricted designated to unrestricted operating net assets in accordance with the policy statement referred to above. The Board of Directors also authorized management to draw down an additional amount of \$601,898 to cover capital campaign expenses during the period January 1, 2002, to September 30, 2006. As of September 30, 2006, the amount drawn down for this purpose was \$4,196,954.

In 2003, an individual contributed \$100,000 for the purpose of creating an endowment to enable the Institute to have interns. Investment earnings from the endowment are recognized as unrestricted designated revenue.

# NOTE J—TEMPORARILY RESTRICTED NET ASSETS

As of September 30, temporarily restricted net assets are restricted for the following programs:

|   | 2006   | 2005   |
|---|--|--|
| Embarq Climate, energy, and pollution People & Ecosystems Institutions and governance Sustainable enterprise Global Information Special studies | \$ 7,795,899<br>723,972<br>1,228,864<br>1,219,318<br>1,061,780<br>—<br>1,072,612 | \$ 1,950,333 675,994 1,834,525 1,754,001 846,761 1,987,136 |
| Total   | \$ 13,102,445  | \$ 9,048,750   |

Notes to Consolidated Financial Statements—Continued

September 30, 2006 and 2005

## NOTE J—TEMPORARILY RESTRICTED NET ASSETS—Continued

Net assets released from restrictions by incurring expenses satisfying their restricted purposes during the years ended September 30, are as follows:

|   |          | 2006   | <br>2005   |
|---|----------|--|--|
| Embarq Climate, energy, and pollution People & Ecosystems Institutions and governance Sustainable enterprise Global Information Special studies | \$       | 1,001,835<br>1,306,745<br>980,987<br>1,248,872<br>994,625<br>42,158<br>1,590,572 | \$<br>1,487,743<br>689,960<br>399,741<br>970,697<br>1,714,686<br>1,141,837 |
| Total   | <u> </u> | 7,165,794  | \$<br>6,404,664  |

#### NOTE K—SIGNFICANT CONTRACTS

The Institute was awarded a four-year 6,000,000 euro grant on October 1, 2004, by the Netherlands Ministry of Foreign Affairs for core funding in response to their proposal Leveraging Change at the Nexus of Poverty, Ecosystem and Governance. A total of \$1,817,000 of this grant has been received as of September 30, 2006. The Dutch government has been a major supporter of the Institute for several years. Their contributions accounted for approximately 7.8 percent and 11 percent of non-investment-related revenue for 2006 and 2005, respectively.

The Institute initiates and completes a substantial portion of its projects within the Institutions and Governance and Information Programs pursuant to a single cooperative agreement from the U.S. Agency for International Development. The revenue pursuant to this cooperative agreement was \$4,406,116 and \$3,118,815 for the years ended September 30, 2006 and 2005, respectively. Such revenue accounted for approximately 18 percent and 19 percent of total federal and non-federal grants, contributions, and cooperative agreement revenues during the years ended September 30, 2006 and 2005.

#### NOTE L—EMPLOYEE BENEFITS

The Institute contributes either 5 percent or 8 percent (based on years of service) of eligible employees' annual earnings, as defined in Plan agreements, to individually owned tax-deferred annuity contracts under a defined contribution annuity plan. The amount contributed to the Plan for the years ended September 30, 2006 and 2005, was \$555,104 and \$525,793, respectively.

Notes to Consolidated Financial Statements—Continued

September 30, 2006 and 2005

## NOTE M-PROGRAM EXPENSE

Expenses by program are as follows as of September 30:

|  | 2006                   | 2005                   |
|--|------------------------|------------------------|
| Information                                | \$                     | \$<br>3,033,805        |
| Institutions and governance                | 3,450,683              | 2,985,336              |
| People & Ecosystems Sustainable enterprise | 4,443,154<br>2,406,598 | 2,605,276              |
| Embarq                                     | 1,748,850              | 2,223,301<br>1,774,482 |
| Climate, energy, and pollution             | 2,677,697              | 1,750,459              |
| Special studies/innovations                | 631,237                | 1,260,199              |
| Communications                             | 1,718,488              | <br>731,605            |
| Total                                      | \$ 17,076,707          | \$<br>16,364,463       |

The Institute has included the Information Program into the Biological Resources and Communication programs during 2006.

Supplemental Information

# Report of Independent Certified Public Accountants on Supplemental Information

Board of Directors World Resources Institute and Subsidiary

Our audits were conducted for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The accompanying supplemental information on pages 19-20 is presented for purposes of additional analysis and is not a required part of the basic consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

Crant Thouton us

McLean, Virginia December 8, 2006

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World Resources Institute and Subsidiary

Schedule of Functional Expenses

|                                    |   | Climate,<br>Energy<br>and | People &     |              | Institutions | Sustainable  | Special<br>Studies/ |                | Total<br>Program |                | Development<br>Including<br>Capital | Total      |
|------------------------------------|---|---------------------------|--------------|--------------|--------------|--------------|---------------------|----------------|------------------|----------------|-------------------------------------|------------|
|                                    |   | Pollution                 | Ecosystems   | Embarq       | Governance   | Enterprise   | Innovations         | Communications | Expenses         | Administration | Campaign                            | Expenses   |
| Salaries                           | • | 1,196,850 \$              | 1,488,105 \$ | 550,293 \$   | 1,011,904 \$ | 994,985 \$   |                     | 3 712.711 \$   | 6.043.704 \$     | 1.270.219 \$   | 807.561.5                           | 8 121 484  |
| Fringe Benefits                    |   | 353,104                   | 443,334      | 161,289      | 302,856      | 282,385      |                     | 206,405        | 1.776,280        | 381.558        | 242.977                             | 2,400,815  |
| Research Expenses                  |   | 120,018                   | 334,158      | 215,775      | 184,591      | 49,184       | 261,832             | 267,078        | 1,432,636        | 4,086          | 29,490                              | 1,466,212  |
| Conference Expenses                |   | 26,837                    | 43,095       | 33,090       | 146,164      | 11,771       |                     | 11,198         | 284,237          | 19,383         | 4,256                               | 307.876    |
| Publication Expenses               |   | 206,156                   | 148,186      | 9,487        | 81,433       | 99,336       |                     | 86,740         | 683,989          | 5,829          | 43,677                              | 733,495    |
| Communication Expenses             |   | 1                         | I            | 273          | 1            | 10           |                     | 27,321         | +6,664           | 1              | 43,221                              | 89,885     |
| Travel                             |   | 149,552                   | 242,609      | 119,673      | , 174,535    | 142,399      | 14,152              | 39,123         | 882,043          | 83,180         | 78,545                              | 1,043,768  |
| Other Direct Costs                 |   | 19,930                    | 68,393       | 43,957       | 25,754       | 16,047       | 35,863              | 23,451         | 233,395          | 573,356        | 34,388                              | 841,139    |
| Subgrants                          |   | 119,631                   | 1,026,699    | 349,329      | 1,071,854    | 436,475      | 1                   | 22,500         | 3,026,488        | . 1            | 1                                   | 3,026,488  |
| Rent                               |   | 256,833                   | 343,017      | 140,513      | 238,838      | 197,803      | 63,377              | 170,280        | 1,410,661        | 1              | 159,137                             | 1,569,798  |
| Library and Information Services   |   | 15,175                    | 20,267       | 8,302        | 14,111       | 11,687       | 3,745               | 10,061         | 83,348           | 1              | 9,402                               | 92,750     |
| Indirect Salaries                  |   | 70,519                    | 94,183       | 38,581       | 65,578       | 54,311       | 17,402              | 46,754         | 387,328          | 1              | 43,692                              | 431,020    |
| Indirect Benefits                  |   | 21,206                    | 28,322       | 11,602       | 19,720       | 16,332       | 5,233               | 14,059         | 116,474          | i              | 13,139                              | 129,613    |
| Subgrant Pool Salaries             |   | 11,666                    | 15,581       | 6,383        | 10,849       | 8,985        | 2,879               | 7,735          | 64,078           | I              | 7,229                               | 71,307     |
| Subgrant Pool Benefits             |   | 3,559                     | 4,753        | 1,947        | 3,309        | 2,741        | 818                 | 2,360          | 19,547           | 1              | 2,205                               | 21,752     |
| Supplies and Materials             |   | 11,337                    | 15,142       | 6,203        | 10,543       | 8,732        | 2,798               | 7,513          | 62,268           | 1              | 7,025                               | 69,293     |
| Telephone and Cables               |   | 17,941                    | 23,961       | 9,816        | 16,684       | 13,818       | 4,427               | 11,895         | 98,542           | 1              | 11,117                              | 109,659    |
| Equipment Rental and Maintenance   |   | 26,400                    | 35,259       | 14,44        | 24,550       | 20,332       | 6,515               | 17,503         | 145,003          | 1              | 16,358                              | 161,361    |
| Other Indirect                     |   | 6,344                     | 8,472        | 3,471        | 5,899        | 4,886        | 1,565               | 4,206          | 34,843           | I              | 3,931                               | 38,774     |
| Depreciation                       | 1 | 44,639                    | 59,618       | 24,422       | 41,511       | 34,379       | 11,015              | 29,595         | 245,179          |                | 27,659                              | 272,838    |
| Total Expenses                     |   | 2,677,697                 | 4,443,154    | 1,748,850    | 3,450,683    | 2,406,598    | 631,237             | 1,718,488      | 17.076.707       | 2.337.611      | 1.585.009                           | 20.999 327 |
| Allocation of administration costs |   | 382,454                   | 510,791      | 209,241      | 355,657      | 294,551      | 94,376              | 253,566        | 2,100,637        | (2.337.611)    | 236.974                             |            |
| I HOH                              | • |                           |              |              |              |              | `                   |                |                  |                | ·<br>•<br>•                         |            |
| TOTOT                              |   | \$ 161,000,6              | 4,953,945 \$ | 1,958,091 \$ | 3,806,340 \$ | 2,701,149 \$ | 725,613 \$          | 1,972,054 \$   | 19,177,344 \$    | \$             | 1,821,983 \$                        | 20,999,327 |
|                                    |   |                           |              |              |              |              |                     |                |                  |                |                                     |            |

World Resources Institute and Subsidiary

Schedule of Functional Expenses

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|                                    | -        | Climate<br>Energy and | People &     |              | Institutions<br>and | Sustainable  |              | Special<br>Studies/ |                | Total         |                | Development<br>Including<br>Canital | -<br>-<br>- |
|------------------------------------|----------|-----------------------|--------------|--------------|---------------------|--------------|--------------|---------------------|----------------|---------------|----------------|-------------------------------------|-------------|
|                                    |          | Pollution             | Ecosystems   | Embarq       | Governance          | Enterprise   | Information  | 2                   | Communications | Expenses      | Administration | Campaign                            | Expenses    |
| Salaries and stipends              | <b>~</b> | 860,615 \$            | 1,003,785 \$ | 526,434 \$   | 825,278 \$          | 986,189 \$   | 736,010 \$   | 452,237 \$          | 328.949 \$     | 5.719.497 \$  | 1.177.987 \$   | 789.515 \$                          | 000 989 2   |
| Benefits                           |          | 238,976               | 287,713      | 152,843      | 241,044             | 257,394      | 199,934      | 121,341             | 106,039        | 1.605.284     | 334.014        | 227.746                             | 2 167 044   |
| Research expenses                  |          | 94,436                | 245,964      | 120,541      | 230,607             | 52,554       | 164,533      | 119,218             | 34,653         | 1.062.506     | 57.491         | 74 394                              | 1 104 391   |
| Conference expenses                |          | 876,7                 | 14,655       | 46,688       | 128,774             | 86,558       | 7,435        | 161,346             | 5,484          | 458,918       | 82,369         | 24,813                              | 566.100     |
| Publication expenses               |          | 69,626                | 79,434       | 18,374       | 119,815             | 61,978       | 655,225      | 31,181              | 67,186         | 1,102,819     | 8,259          | 85.166                              | 1.196.244   |
| Communication expenses             |          | 1,000                 | 1            | 239          | I                   | 10,090       | 4,645        | 92                  | 22,497         | 38.547        | 1              |                                     | 38 547      |
| Staff and Board travel             |          | 899'06                | 176,851      | 157,675      | 125,669             | 135,291      | 37,502       | 35,507              | 14,240         | 773,403       | 55,668         | 47.166                              | 876.237     |
| Other direct expenses              |          | 20,415                | 27,787       | 21,633       | 31,987              | 26,826       | 20,088       | 79,449              | 13,460         | 241,645       | 445,246        | 33.142                              | 720.033     |
| Subgrants/subrecipients            |          | 41,901                | 338,021      | 484,864      | 882,324             | 226,841      | 779,906      | 25,000              | . 1            | 2,778,857     | 1              | !                                   | 7778 857    |
| Rent                               |          | 179,736               | 238,510      | 135,665      | 221,232             | 210,023      | 237,105      | 129,940             | 76.963         | 1,429,174     | 1              | 166 516                             | 1 505 690   |
| Library and information services   |          | 889'6                 | 12,855       | 7,312        | 11,924              | 11,320       | 12,780       | 7,004               | 4,148          | 77,031        | i              | 8.975                               | 86,006      |
| Indirect salaries                  |          | 48,453                | 64,297       | 36,572       | 59,639              | 56,617       | 63,918       | 35,029              | 20,748         | 385,273       | 1              | 44.889                              | 430 162     |
| Indirect benefits                  |          | 12,999                | 17,249       | 9,812        | 16,000              | 15,189       | 17,148       | 9,397               | 9,566          | 103,360       | I              | 12.043                              | 115 403     |
| Subgrant pool salaries             |          | 7,997                 | 10,612       | 960,9        | 9,843               | 9,344        | 10,549       | 5,781               | 3,424          | 63,586        | 1              | 7.407                               | 70.993      |
| Subgrant pool benefits             |          | 2,376                 | 3,153        | 1,793        | 2,924               | 2,776        | 3,134        | 1,718               | 1,017          | 18,891        | 1              | 2,201                               | 21.002      |
| Supplies and materials             |          | 7,474                 | 9,918        | 5,641        | 9,199               | 8,733        | 098'6        | 5,403               | 3,200          | 59,428        | ł              | 6.924                               | 255,2       |
| Postage                            |          | сı                    | 61           |              | 7                   | 2            | 2            | -                   | _              | . 13          | i              | ,                                   | 15          |
| Telephone and cables               |          | 7,927                 | 10,519       | 5,983        | 757,6               | 9,263        | 10,457       | 5,731               | 3,394          | 63.031        | ł              | 7.344                               | 575 07      |
| Equipment and maintenance          |          | 18,394                | 24,409       | 13,884       | 22,641              | 21,494       | 24,266       | 13,298              | 7,877          | 146,263       | I              | 17.041                              | 163.304     |
| Other                              |          | 3,146                 | 4,175        | 2,375        | 3,872               | 3,676        | 4,150        | 2,274               | 1.347          | 25.015        | ı              | 2.015                               | 27 930      |
| Depreciation                       |          | 26,652                | 35,367       | 20,117       | 32,805              | 31,143       | 35,158       | 19,268              | 11,412         | 211,922       | I              | 24,691                              | 236,613     |
| Total expenses                     |          | 1,750,459             | 2,605,276    | 1,774,482    | 2,985,336           | 2,223,301    | 3,033,805    | 1,260,199           | 731,605        | 16,364,463    | 2,161,034      | 1.582.890                           | 20.108.387  |
| Allocation of administration costs |          | 243,416               | 323,013      | 183,730      | 299,613             | 284,433      | 321,110      | 175,977             | 104,231        | 1,935,523     | (2,161,034)    | 225,511                             |             |
| Total                              | 5        | 1,993,875 \$          | 2,928,289    | 1,958,212 \$ | 3,284,949 \$        | 2,507,734 \$ | 3,354,915 \$ | 1,436,176 \$        | \$ 922,836 \$  | 18,299,986 \$ | \$             | 1,808,401 \$                        | 20,108.387  |
|                                    |          |                       |              |              |                     |              |              |                     |                |               |                |                                     |             |