

American Society of Heating, Refrigerating and Air-Conditioning Engineers

and



Green Building Council Brasil

The American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) and the Green Building Council Brasil (GBCB) agree to work cooperatively to promote buildings that are healthful, environmentally responsible, comfortable and productive, profitable, and sustainable. We are committed to work together toward the following goals and objectives:

- 1) Effective communication between ASHRAE and GBCB will be assured at all organizational levels.
 - Liaisons between ASHRAE and GBCB will be established where appropriate for committees that involve common interests in technical, educational, government interaction, code interaction, and other activities.
 - Each organization shall provide news of events and activities to the other organization for possible inclusion in their various publications and online information sources.
 - Each organization shall provide from its web site a link to the other organization's web site, and opportunities will be considered to mutually exploit this communication medium.
- 2) Technical cooperation will be fostered in appropriate committees of common interest to ASHRAE and GBCB.
 - Each organization shall be given opportunities to comment on proposed standards, guidelines, policy, and position statements developed on technical subjects of mutual cognizance, recognizing that neither ASHRAE nor GBCB will be bound by the other organization's review procedures. If further collaboration is considered to be mutually beneficial, those opportunities will be explored.
 - ASHRAE and GBCB will consider co-publishing technical materials.
 - Each organization will encourage membership of members of the other organization as appropriate on technically oriented committees.
- 3) Marketing cooperation will be utilized where it is mutually beneficial to ASHRAE and GBCB.

- ASHRAE and GBCB will each make their publications available at reduced prices to allow for resale of the Cooperative Publications Sales agreement that ASHRAE will establish with the GBCB and with other associations and publishing entities. Online delivery options will be considered for inclusion in the agreement. Use of all vehicles to promote sales of publications will be considered, including displays at meetings, listings in catalogs, online promotions, and advertisements or announcements in periodicals.
- Each organization will actively pursue opportunities for co-sponsoring, promoting or disseminating information regarding organization's congresses, conferences, short courses, and other events.
- GBCB shall promote ASHRAE Research in the areas where research results will add to the body of knowledge available for sustainable building practice. In this regard, ASHRAE shall help GBCB promote courses, workshops, training and conferences about ASHRAE Standards 90.1, 55, 62.1, and their future versions, to help professionals in Brazil to follow such rules of energy efficiency to support sustainable building practices in Brazilian market.
- GBCB and ASHRAE will explore other co-marketing opportunities.
- 4) Planning and monitoring of the mutual activities will be guided by an executive liaison committee.
 - A liaison committee comprising 2 representatives of ASHRAE (the ASHRAE Executive Vice President and another member appointed by the ASHRAE President) and 2 representatives of GBCB shall hold a meeting once a year in a pre-arranged venue. The purpose of the committee shall be to monitor programs and activities which further cooperation between the two organizations and to suggest opportunities for further cooperation.

Kent Peterson

President, ASHRAE

Date

Thassanee Wanick

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President, GBCB

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Date

Exe¢ut/ive/Vice President, ASHRAE

Marcos Bensoussan

Date

Founding Member, GBCB



The Green Building Council Brasil

Hereby presents to

ASHRAE

Certificate of Partnership

whose mission is to lead a responsible and sustainable construction in the country through market base solutions. Brazil Green Building Council is a Non Profit Organization representing the whole chain of build industry

São Paulo, January 20, 2008

Hon. Thassanee Wanick Founder and Chairman of the Board

M Kawahami

Mr. Nelson Sheiji Kawakami Executive Director